

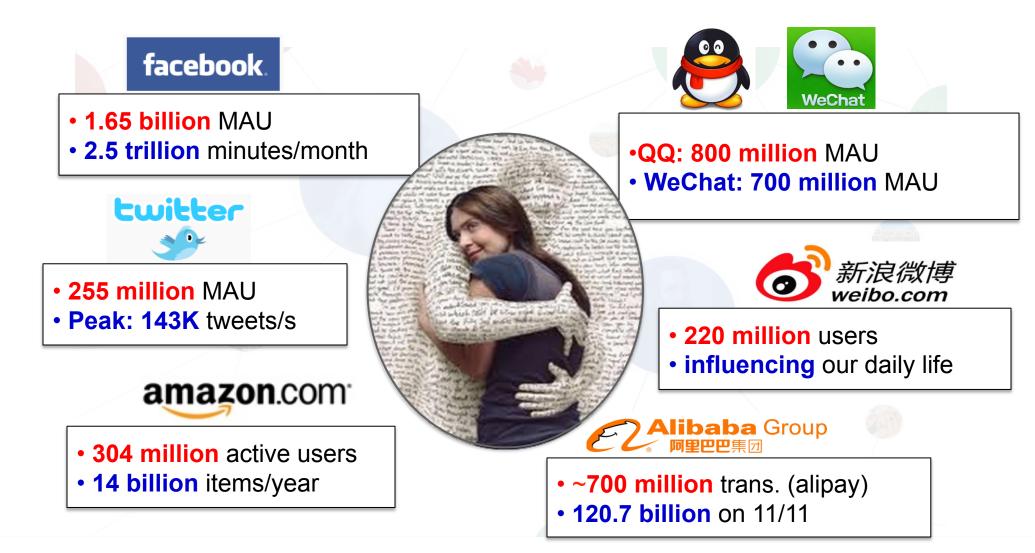
## Computational Models for Social Influence and Diffusion

Yang Yang and Jie Tang Zhejiang University Tsinghua University Homepage: <u>http://yangy.org</u> <u>http://keg.cs.tsinghua.edu.cn/jietang/</u>



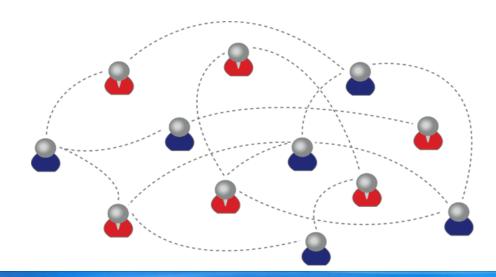
## Part I: Learning User Behavior Influence in Large-Scale Social Networks

#### **Networked World**

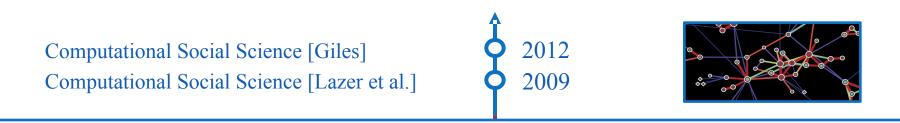


## What is a social network?

- A social network is:
  - a graph made up of :
  - a set of individuals, called "nodes", and
  - tied by one or more interdependency, such as friendship, called "edges".



## **Computational Social Science**



"A field is emerging that leverages the capacity to collect and analyze **data at a scale** that may reveal patterns of *individual* and *group behaviors*."

David Lazer, Alex Pentland, Lada Adamic, Sinan Aral, Alber-Laszlo Barabasi, et al. from Departments of Sociology, Computer Science, Physics, Business, Government, etc. at Harvard, MIT, Northeastern, Northwestern, Columbia, Cornell, etc.

> **Computational Models Big Data Algorithms**

Interdisciplinary Basiness, Management, et al.

#### 1. David Lazer et al. Computational Social Science. *Science* 2009.

2. James Giles. Computational Social Science: Making the Links. Nature 2012.

## What is Social Influence?

- Social influence occurs when one's opinions, emotions, or behaviors are affected by others, intentionally or unintentionally.<sup>[1]</sup>
  - Peer Pressure
  - Opinion leadership
  - Conformity

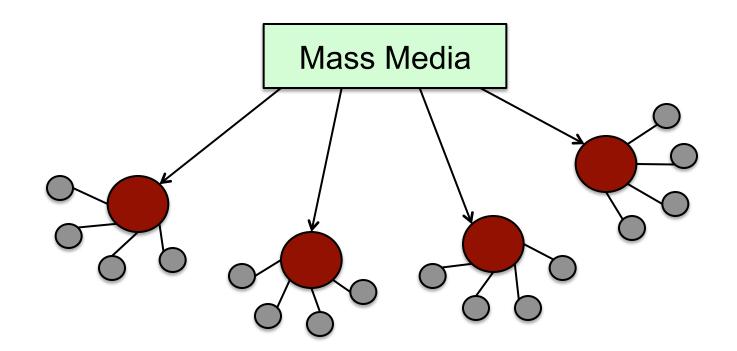






[1] http://en.wikipedia.org/wiki/Social\_influence

### **Two-step Flow Theory**

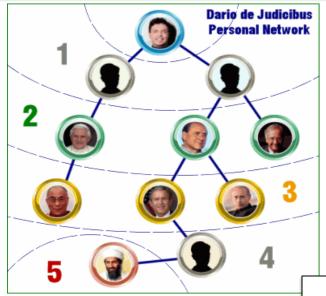


**Opinion leader** 

Individuals in social contact with an opinion leader

## The theory of "Three Degree of Influence"

#### Six degree of separation<sup>[1]</sup>



#### Three degree of Influence<sup>[2]</sup>



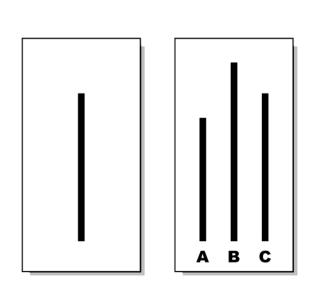
You are able to **influence** up to >1,000,000 persons in the world, according to the Dunbar's number<sup>[3]</sup>.

[1] S. Milgram. The Small World Problem. Psychology Today, 1967, Vol. 2, 60–67

[2] J.H. Fowler and N.A. Christakis. The Dynamic Spread of Happiness in a Large Social Network: Longitudinal Analysis Over 20 Years in the Framingham Heart Study. British Medical Journal 2008; 337: a2338

[3] R. Dunbar. Neocortex size as a constraint on group size in primates. Human Evolution, 1992, 20: 469–493.

### Asch's Experiment





#### Which line matches the first line, A, B, or C?

**74%** of the participants followed the majority judgment on at least one trial, even when the majority was wrong.

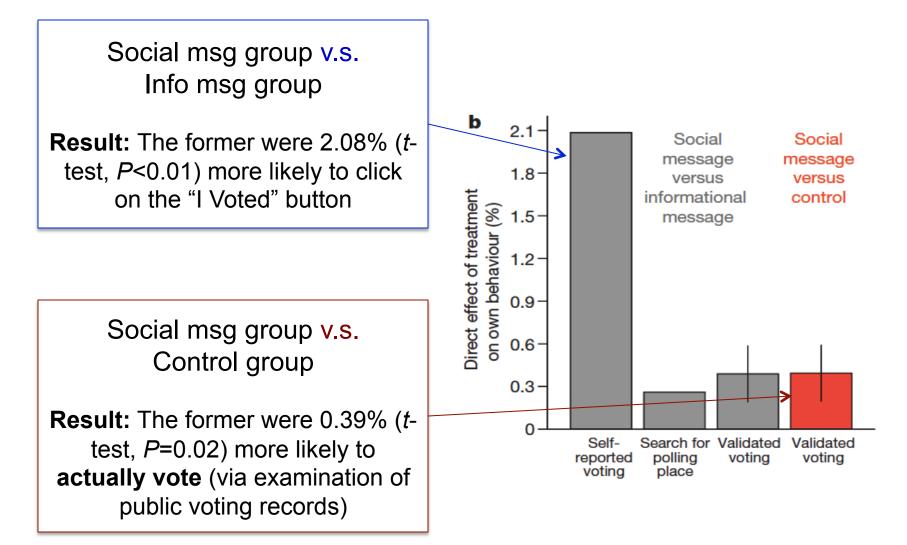
- Case 1: Social influence and political mobilization<sup>[1]</sup>
  - Will online political mobilization really work?

#### A controlled trial (with 61M users on FB)

- Social msg group: was shown with msg that indicates one's friends who have made the votes.
- Informational msg group: was shown with msg that indicates how many other.
- Control group: did not receive any msg.

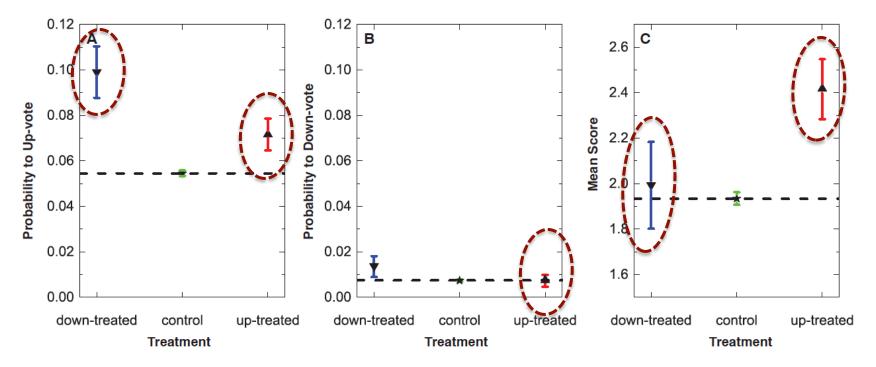


[1] R. M. Bond, C. J. Fariss, J. J. Jones, A. D. I. Kramer, C. Marlow, J. E. Settle and J. H. Fowler. A 61-million-person experiment in social influence and political mobilization. Nature, 489:295-298, 2012.



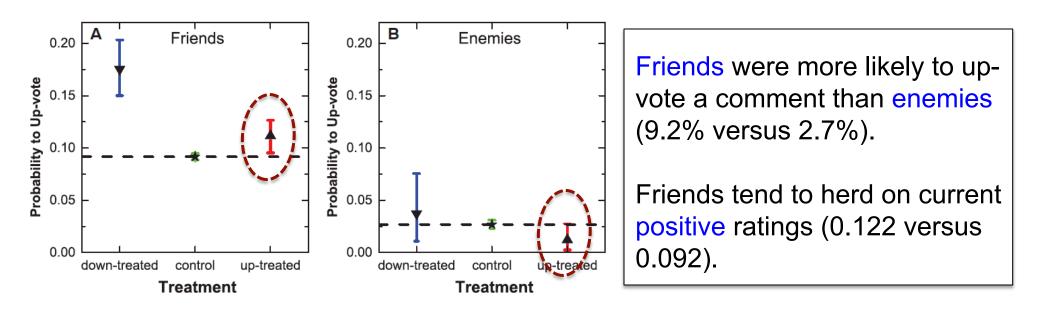
[1] R. M. Bond, C. J. Fariss, J. J. Jones, A. D. I. Kramer, C. Marlow, J. E. Settle and J. H. Fowler. A 61-million-person experiment in social influence and political mobilization. Nature, 489:295-298, 2012.

- Case 2: Social influence distorts decision-making <sup>[1]</sup>
  - Two treatment groups and a control group:
    - Up-treated: comments were artificially given a +1 rating;
    - Down-treated: comments were given a -1 rating;



[1] L. Muchnik, S. Aral, S. J. Taylor. Social Influence Bias: A Randomized Experiment. Science, Vol. 341, Issue 6146, page 647-651, 2013.

- Case 2: Social influence distorts decision-making <sup>[1]</sup>
  - Define a user's "friends" and "enemies" according to they "like" or "dislike" her (a feature of the studied web site)
  - Friendship moderates the impact of social influence.



[1] L. Muchnik, S. Aral, S. J. Taylor. Social Influence Bias: A Randomized Experiment. Science, Vol. 341, Issue 6146, page 647-651, 2013.



#### We applied social influence to help real applications —in very big Tencent networks

## Big Data Analytics in Game Data

- Online gaming is one of the largest industries on the Internet...
- Facebook
  - 250 million users play games monthly
  - 200 games with more than 1 million active users
  - 12% of the company's revenue is from games
- Tencent (Market Cap: ~150B \$)
  - More than 400 million gaming users
  - 50% of Tencent's overall revenue is from games

[1] Zhanpeng Fang, Xinyu Zhou, Jie Tang, Wei Shao, A.C.M. Fong, Longjun Sun, Ying Ding, Ling Zhou, and Jarder Luo. Modeling Paying Behavior in Online Social Networks. **CIKM'14.** 

## Two games: DNF

- Dungeon & Fighter Online (DNF)
  - A game of melee combat between users and large number of underpowered enemies
  - 400+ million users, the 2<sup>nd</sup> largest online game in China
  - Users in the game can fight against enemies by individuals or by groups





## Two games: QQ Speed

- QQ Speed
  - A racing game that users can partake in competitions to play against other users
  - 200+ million users
  - Users can race against other users by individuals or forma a group to race together
  - Some users may pay...



Baloo III



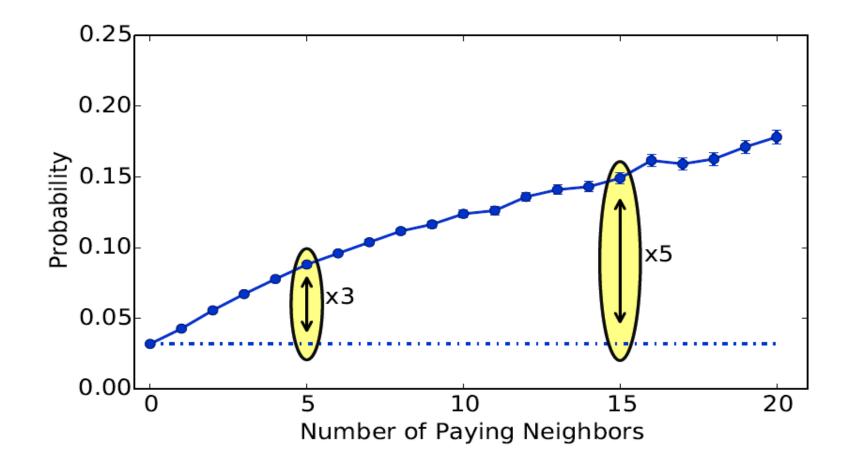
### Task

 Given behavior log data and paying logs of online game users, predict

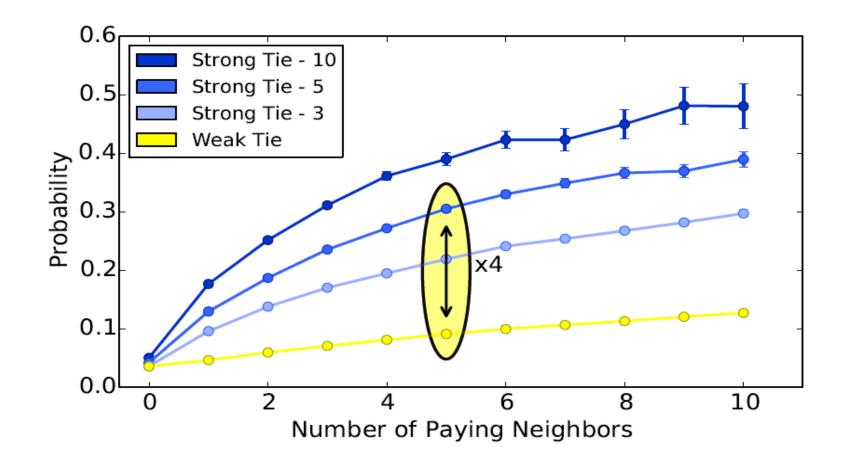
Free users -> Paying users

• Will social influence play an important role in this task?

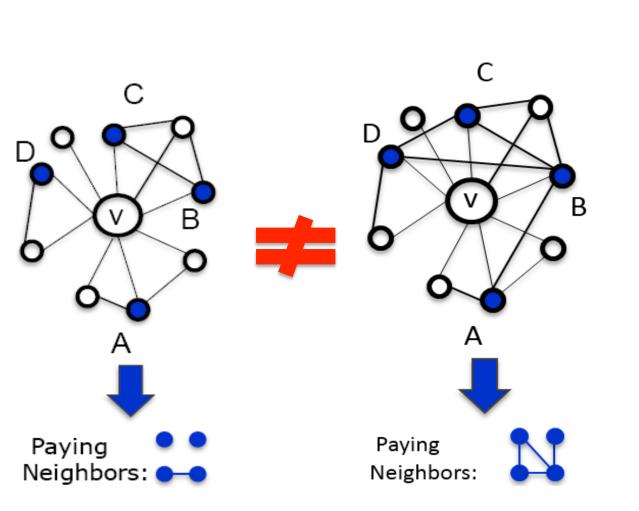
#### **Social Influence**



#### Influence + Tie Strength



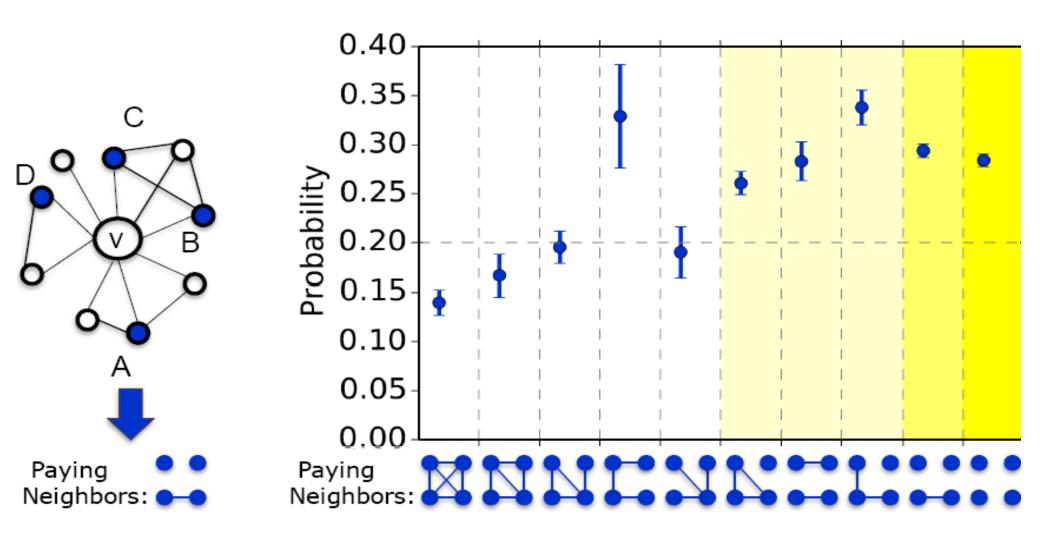
### **Structure Diversity**



Different structures of a user's neighbors have different effects on the user's behavior<sup>[1]</sup>

[1] Ugander, J., Backstrom, L., Marlow, C., & Kleinberg, J. Structural diversity in social contagion. In PNAS'12.

## **Structure Diversity**



# **Online Test**

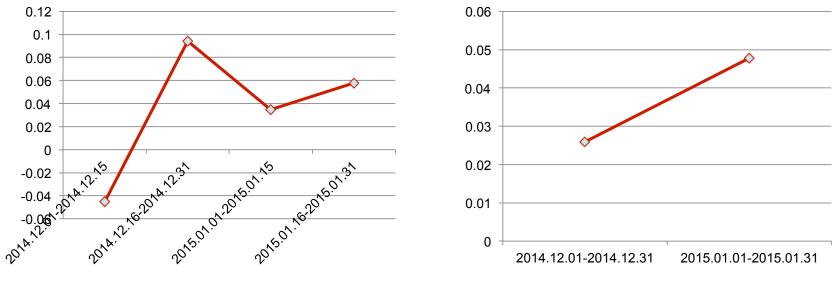
- Test setting
  - Two groups: test group and control group
  - Send msgs to invite the user to attend a promotion activity.



	Online Test 1		Online Test 2		
	2013.12.27 - 2014.1.3		2014.1.24 - 2014.1.27		
Group name	test group	control group	test group	test group2	control group
Group size	600K	200K	400K	400 K	200K
#Message read	345K	106K	229K	215K	106K
Message read rate	57.50%	53.00%	57.25%	53.75%	53.00%
#Message clicked	47584	7466	23325	20922	6299
Message clicked rate	7.93%	3.73%	5.83%	5.23%	3.15%
Lift_Ratio	(196.87%)	0%	123.63%	73.40%	0%
					·

#### **Online Test**

#### Item Recommendation



Half-Month Improvement

**Single-Month Improvement** 

Our social influence based recommendation algorithm in QQ Speed increased the item income by **9.4%** during December, 2014.



## How to Model the Diffusion of Social Influence in Networks?

## **Compartmental Models in Epidemiology**

- The **SIR** model, which is proposed by Kermack and McKendrick in the early 1900s.
- The model predicts infectious diseases



• Transition rates:

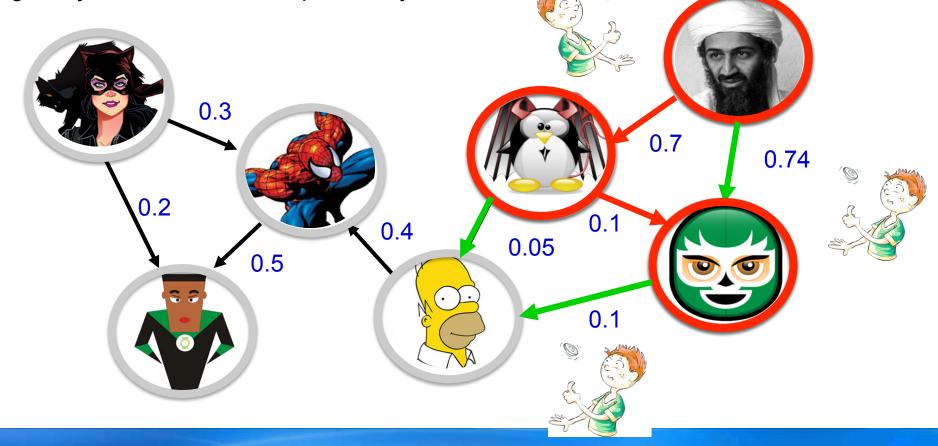
 $\frac{dS}{dt} = -\beta S(t)I(t)$  $\frac{dI}{dt} = \beta S(t)I(t) - \gamma I(t)$  $\frac{dR}{dt} = \gamma I(t)$ 

S(t) : susceptible individuals at time t;

- *I(t) :* **infected** individuals at time t;
- *R(t) :* recovered individuals at t;
- $\beta$  : the contact rate;
- $\gamma$ : rate of recovery.

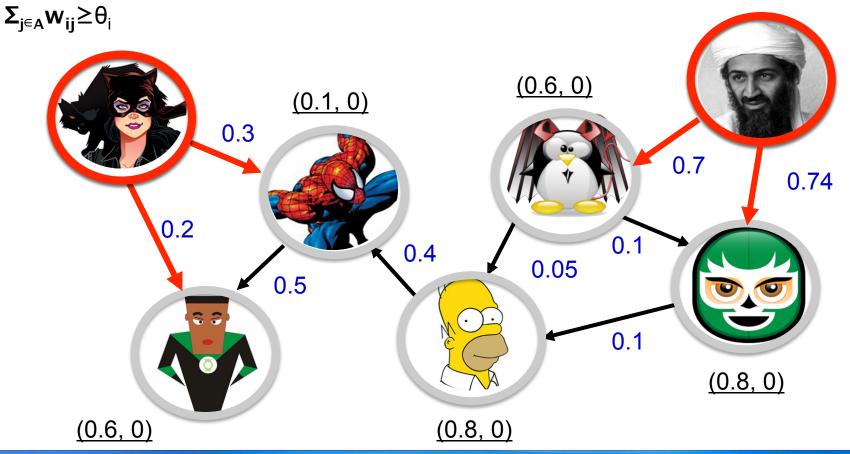
## Independent Cascade Model

- Each edge is associated with a probability p<sub>ii</sub>
- At first time stamp, some nodes become *active* while others are left *inactive*.
- Once a node i becomes *active*, it has a single chance to activate each of its *inactive* neighbor j with the associated probability.



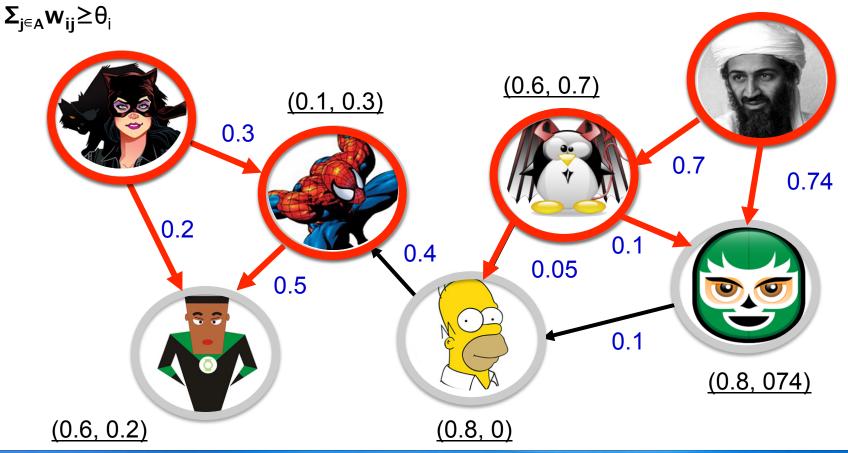
## Linear Threshold Model

- Each edge is associated with a weight  $w_{ij}$ , s.t.  $\Sigma w_{ii} \leq 1$
- For each node i, assign a random threshold  $\theta_i \sim U[0, 1]$
- At first time stamp, some nodes become *active* while others are left *inactive*.
- A node i becomes active when its weighted active neighbors exceed the threshold



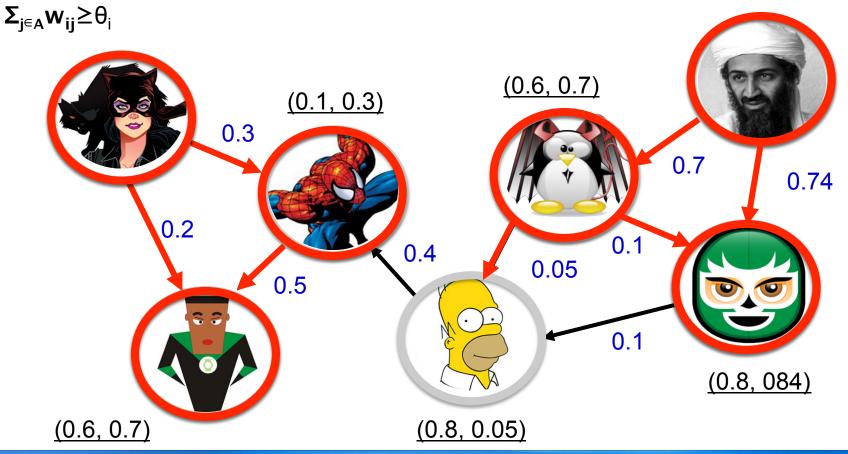
## Linear Threshold Model

- Each edge is associated with a weight  $w_{ij}$ , s.t.  $\Sigma w_{ij} \le 1$
- For each node i, assign a random threshold  $\theta_i \sim U[0, 1]$
- At first time stamp, some nodes become *active* while others are left *inactive*.
- A node i becomes active when its weighted active neighbors exceed the threshold



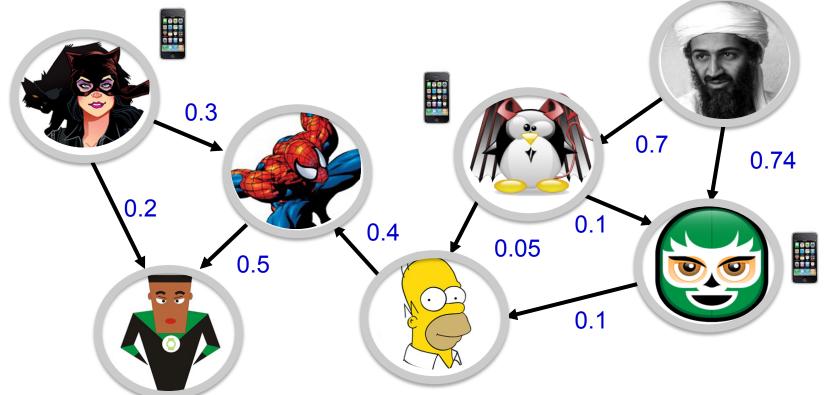
## Linear Threshold Model

- Each edge is associated with a weight  $w_{ii}$ , s.t.  $\Sigma w_{ii} \leq 1$
- For each node i, assign a random threshold  $\theta_i \sim U[0, 1]$
- At first time stamp, some nodes become *active* while others are left *inactive*.
- A node i becomes active when its weighted active neighbors exceed the threshold



## **Influence** Maximization

 Initially targeting a few "influential" seeds, to trigger a maximal number of individuals to adopt the opinions/ products through friend recommendation.



D. Kempe, J. Kleinberg, and É. Tardos. Maximizing the spread of influence through a social network. In KDD'03, pages 137–146, 2003

## Influence Maximization

- Influence spread *F*(*S*)
  - S is the initial set of activated nodes, i.e., "seed set"
  - Defined as the expected number of active nodes in the end
- Objective
  - For a given budget k
  - Find  $S^*=arg max F(S)$ , |S|=k
- Challenge
  - The optimization problem is NP-hard

D. Kempe, J. Kleinberg, and É. Tardos. Maximizing the spread of influence through a social network. In KDD'03, pages 137–146, 2003

## Greedy Algorithm

- Initialize the seed set as an empty set  $S \leftarrow \emptyset$
- For *k* times, select a node i which can optimize the marginal gain:

$$i \leftarrow \arg \max[F(S \cup \{i\}) - F(S)]$$
$$S \leftarrow S \cup \{i\}$$

- A performance guarantee?
  - The solution obtained by Greedy is better than 63% (1-1/e) of the optimal solution

$$F(S) \ge (1 - \frac{1}{e})F(S^*)$$

D. Kempe, J. Kleinberg, and É. Tardos. Maximizing the spread of influence through a social network. In KDD'03, pages 137–146, 2003

## Key Question

 How to obtain the weighted edges used in IC or LT models?

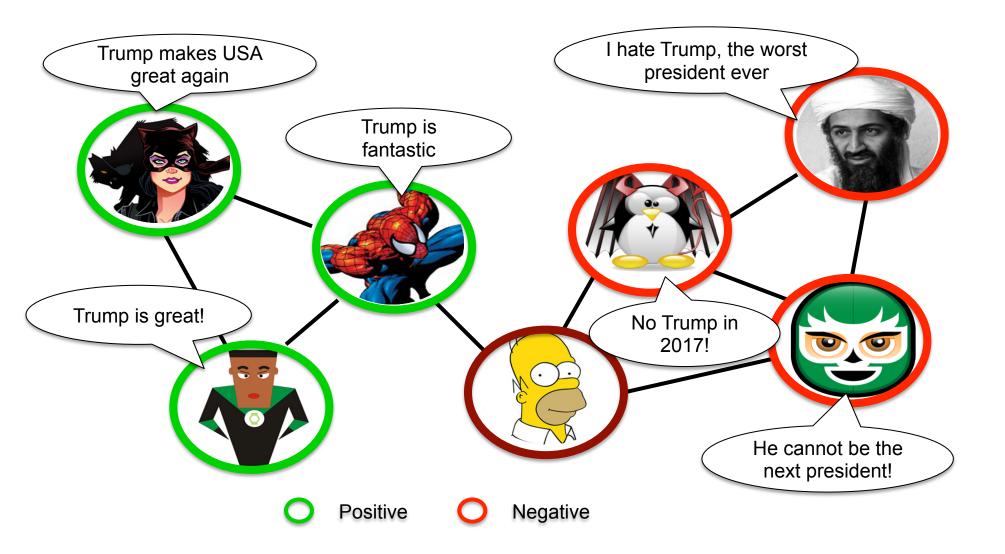
- How shall we learn the influence between two particular individuals?
  - Factors that affects social influence
    - Users' personal interests to a topic
    - Users' social roles



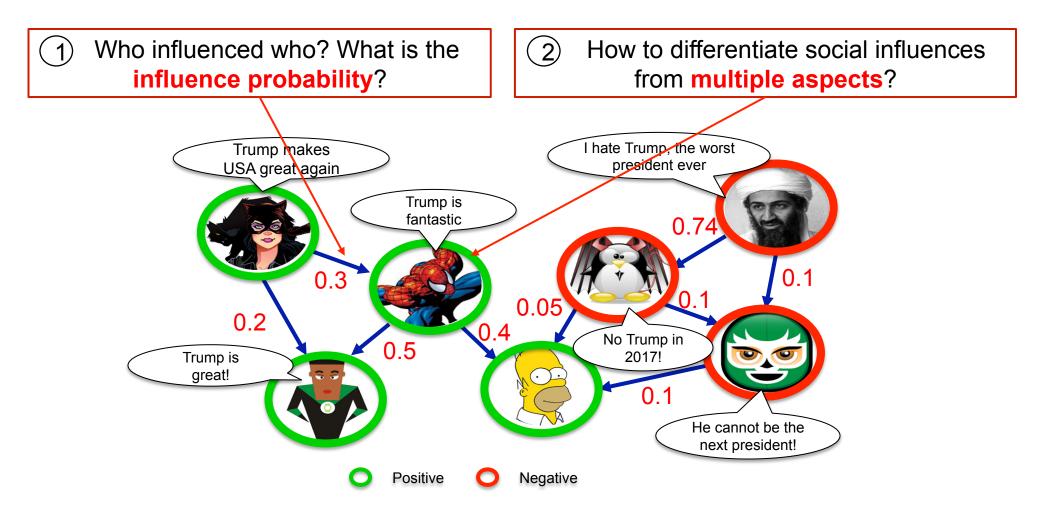
## How Does Personal Interest Affect Social Influence?

Jie Tang, Jimeng Sun, Chi Wang, and Zi Yang. Social Influence Analysis in Large-scale Networks. KDD 2009.

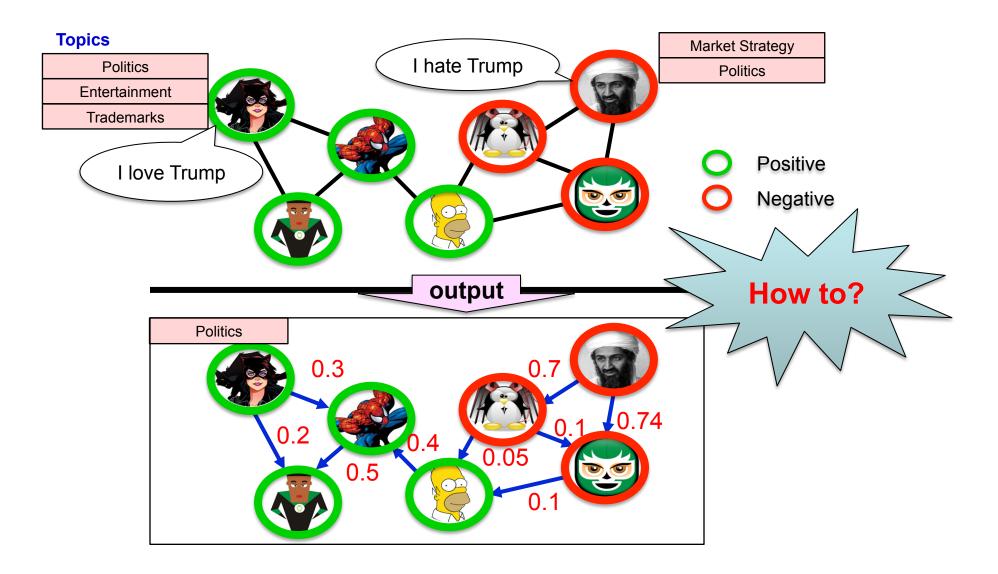
#### User Opinion and Influence: "Love Trump"



## Learn Multiple Aspect Social Influence

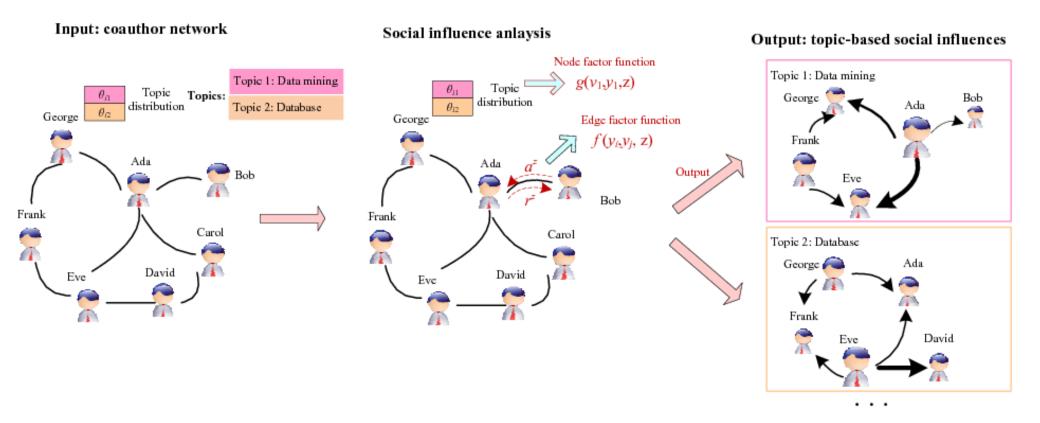


### Formulation: Learning Topic-based Social Influence

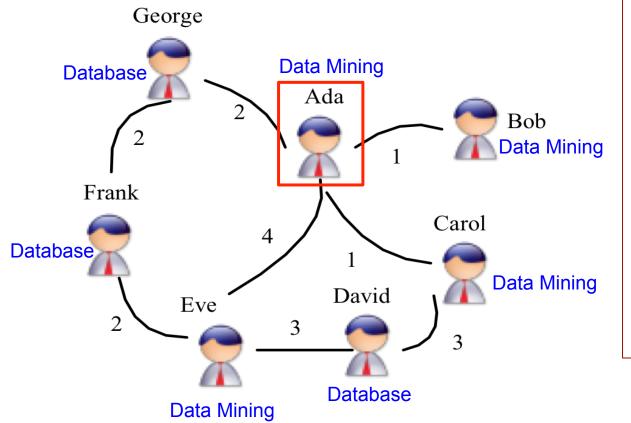


# Learning Topic-based Social Influence

Social network -> Topical influence network



### The Solution: Topical Affinity Propagation



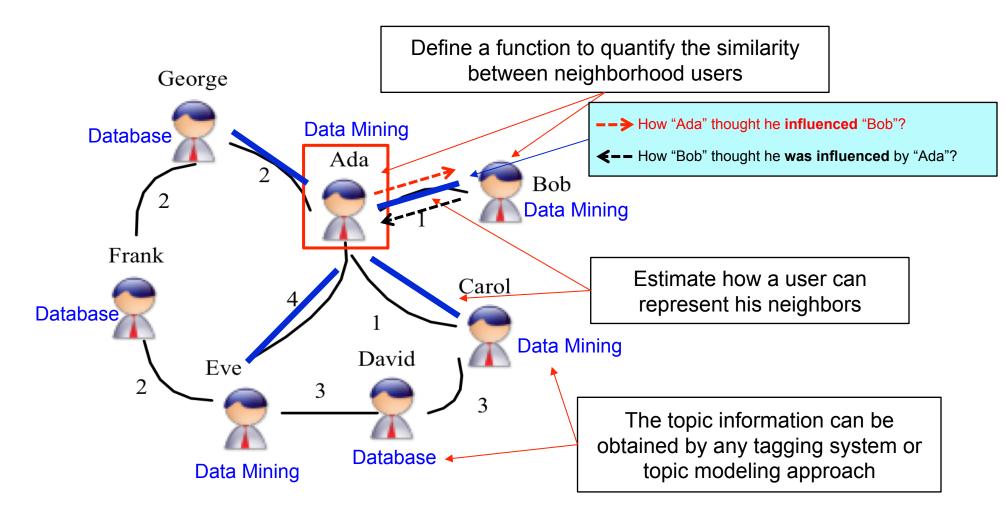
**Basic Idea:** 

If a user is located in the center of a community, and is "similar" to the other users, then she/he would have a strong influence on the other users.

—Homophily theory

[1] Jie Tang, Jimeng Sun, Chi Wang, and Zi Yang. **Social Influence Analysis in Large-scale Networks.** KDD 2009. (Top 10 cited paper among all papers published at KDD in the past 10 years)

### The Solution: Topical Affinity Propagation



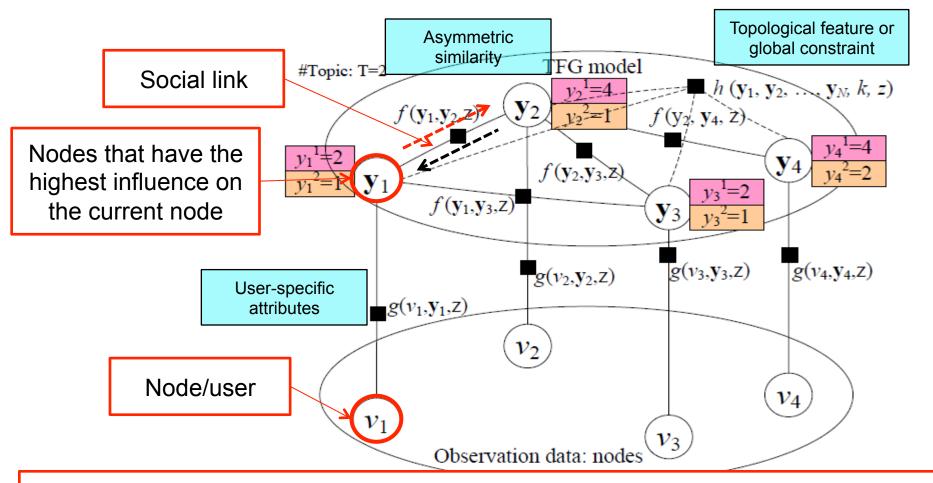
[1] Jie Tang, Jimeng Sun, Chi Wang, and Zi Yang. **Social Influence Analysis in Large-scale Networks.** KDD 2009. (Top 10 cited paper among all papers published at KDD in the past 10 years)

## The Solution: Topical Affinity Propagation

- Topical Affinity Propagation
  - Topical Factor Graph model
  - Efficient learning algorithm
  - Distributed implementation

[1] Jie Tang, Jimeng Sun, Chi Wang, and Zi Yang. **Social Influence Analysis in Large-scale Networks.** KDD 2009. (Top 10 cited paper among all papers published at KDD in the past 10 years)

# Topical Factor Graph (TFG) Model



The problem is cast as identifying which node has the highest probability to influence another node on a specific topic along with the edge.

# **Topical Factor Graph (TFG)**

#### **Objective function:**

$$P(\mathbf{v}, \mathbf{Y}) = \frac{1}{Z} \prod_{k=1}^{N} \prod_{z=1}^{T} h(\mathbf{y}_1, \dots, \mathbf{y}_N, k, z)$$
  
1. How to define?  
$$\prod_{i=1}^{N} \prod_{z=1}^{T} g(v_i, \mathbf{y}_i, z) = \prod_{e_{kl} \in E} \prod_{z=1}^{T} f(\mathbf{y}_k, \mathbf{y}_l, z)$$
  
2. How to optimize?

 The learning task is to find a configuration for all {y<sub>i</sub>} to maximize the joint probability.

#### How to define (topical) feature functions?

Node feature function

$$g(v_i, \mathbf{y}_i, z) = \begin{cases} \begin{array}{c} \sum_{j \in NB(i)}^{w_{iy_i^z}^z} & y_i^z \neq i \\ \frac{\sum_{j \in NB(i)}^{w_{ij}^z} + w_{ji}^z}{\sum_{j \in NB(i)}^{w_{ij}^z} + w_{ji}^z} & y_i^z \neq i \\ \frac{\sum_{j \in NB(i)}^{w_{ij}^z} + w_{ji}^z}{\sum_{j \in NB(i)}^{w_{ij}^z} + w_{ji}^z} & y_i^z = i \end{cases} \end{cases}$$

Edge feature function

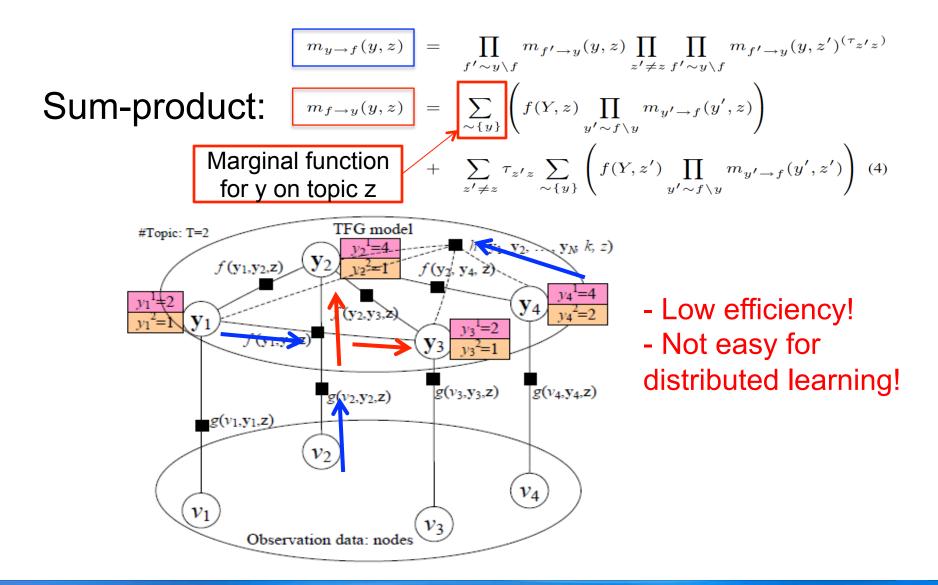
$$f(y_i, y_j) = \begin{cases} w[v_i \sim v_j] & y_i = y_j \\ 1 - w[v_i \sim v_j] & y_i \neq y_j \end{cases}$$

or simply binary

- Global feature function

$$h(\mathbf{y}_1, \dots, \mathbf{y}_N, k, z) = \begin{cases} 0 & \text{if } y_k^z = k \text{ and } y_i^z \neq k \text{ for all } i \neq k \\ 1 & \text{otherwise.} \end{cases}$$

## Model Learning Algorithm



# New TAP Learning Algorithm

1. Introduce two new variables *r* and *a*, *to* replace the original message *m*.

2. Design new update rules:

How user *i* thought he **influenced** user *j*?

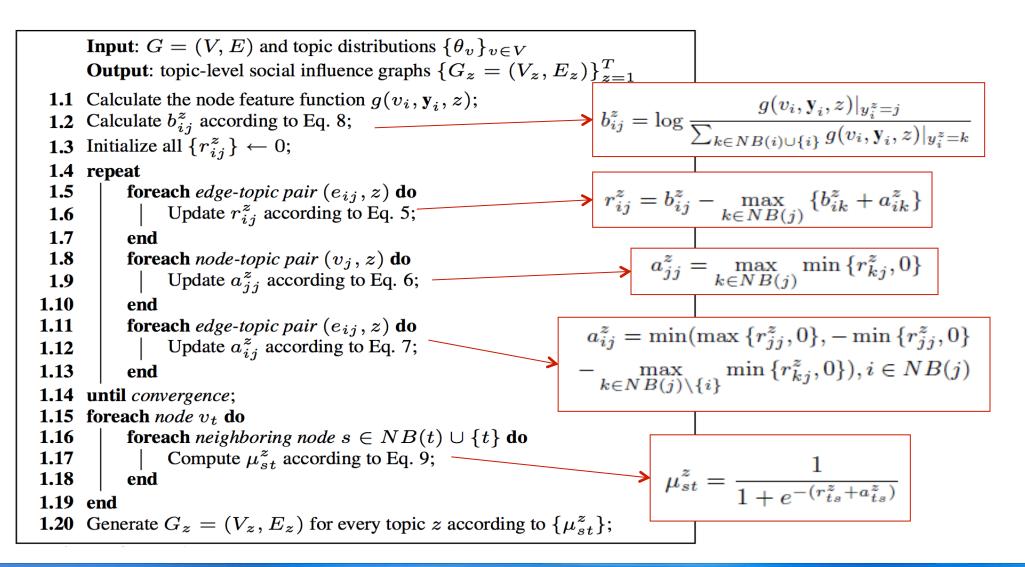
$$m_{ij} = b_{ij}^{z} - \max_{k \in NB(j)} \{b_{ik}^{z} + a_{ik}^{z}\}$$

$$m_{ij} \rightarrow a_{jj}^{z} = \max_{k \in NB(j)} \min\{r_{kj}^{z}, 0\}$$

$$a_{ij}^{z} = \min(\max\{r_{jj}^{z}, 0\}, -\min\{r_{jj}^{z}, 0\})$$

$$-\max_{k \in NB(j) \setminus \{i\}} \min\{r_{kj}^{z}, 0\}), i \in NB(j)$$
How user *j* thought he was influenced by user *i*?

# The TAP Learning Algorithm



## **Distributed TAP Learning**

- Map-Reduce
  - Map: (key, value) pairs
    - $e_{ij}/a_{ij} \rightarrow e_{i^*}/a_{ij}; e_{ij}/b_{ij} \rightarrow e_{i^*}/b_{ij}; e_{ij}/r_{ij} \rightarrow e_{*j}/r_{ij}$ .

- Reduce: (key, value) pairs

- $e_{ij} / * \rightarrow \text{new } r_{ij}; e_{ij} / * \rightarrow \text{new } a_{ij}$
- For the global feature function

THEOREM 1. If the global feature function h can be factorized into  $h = \prod_{k=1}^{N} h_k$ , for every  $i \in \{1, \ldots, N\}, y_i \neq k, y'_i \neq k, h_k(y_1, \ldots, y_i, \ldots, y_N) = h_k(y_1, \ldots, y'_i, \ldots, y_N)$ , then the message passing update rules can be simplified to influence update rules.

## Experiment

- Data set: (ArnetMiner.org and Wikipedia)
  - Coauthor dataset: 640,134 authors and 1,554,643 coauthor relations
  - Citation dataset: 2,329,760 papers and 12,710,347 citations between these papers
  - Film dataset: 18,518 films, 7,211 directors, 10,128 actors, and 9,784 writers
- Evaluation measures
  - Case study
  - CPU time
  - Application

# Influential nodes on different topics

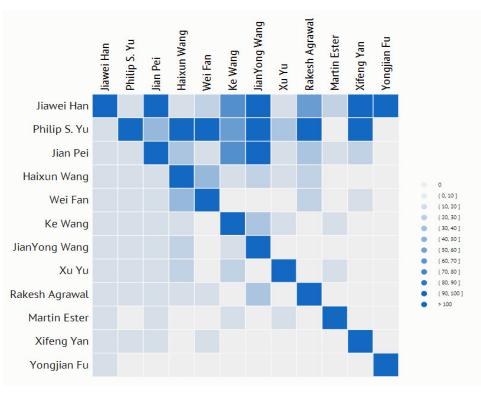
Dataset	Topic	Representative Nodes		
	Data Mining	Heikki Mannila, Philip S. Yu, Dimitrios Gunopulos, Jiawei Han, Christos Faloutsos, Bing Liu, Vipin Kumar, Tom M. Mitchell,		
		Wei Wang, Qiang Yang, Xindong Wu, Jeffrey Xu Yu, Osmar R. Zaiane		
	Machine Learning	Pat Langley, Alex Waibel, Trevor Darrell, C. Lee Giles, Terrence J. Sejnowski, Samy Bengio, Daphne Koller, Luc De Raedt,		
Author		Vasant Honavar, Floriana Esposito, Bernhard Scholkopf		
	Database System	Gerhard Weikum, John Mylopoulos, Michael Stonebraker, Barbara Pernici, Philip S. Yu, Sharad Mehrotra, Wei Sun, V. S. Sub-		
	Information Retrieval	rahmanian, Alejandro P. Buchmann, Kian-Lee Tan, Jiawei Han		
	Gerard Salton, W. Bruce Croft, Ricardo A. Baeza-Yates, James Allan, Yi Zhang, Mounia Lalmas, Zheng Chen, Ophir Frieder,			
	Alan F. Smeaton, Rong Jin			
	Yan Wang, Liang-jie Zhang, Schahram Dustdar, Jian Yang, Fabio Casati, Wei Xu, Zakaria Maamar, Ying Li, Xin Zhang, Boualem Benatallah, Boualem Benatallah			
	Wolfgang Nejdl, Daniel Schwabe, Steffen Staab, Mark A. Musen, Andrew Tomkins, Juliana Freire, Carole A. Goble, James A.			
	Semantic Web	Hendler, Rudi Studer, Enrico Motta		
	Bayesian Network	Daphne Koller, Paul R. Cohen, Floriana Esposito, Henri Prade, Michael I. Jordan, Didier Dubois, David Heckerman, Philippe		
		Smets		
	Data Mining	Fast Algorithms for Mining Association Rules in Large Databases, Using Segmented Right-Deep Trees for the Execution of		
		Pipelined Hash Joins, Web Usage Mining: Discovery and Applications of Usage Patterns from Web Data, Discovery of Multiple-		
Citation		Level Association Rules from Large Databases, Interleaving a Join Sequence with Semijoins in Distributed Query Processing		
Citation	Machine Learning	Object Recognition with Gradient-Based Learning, Correctness of Local Probability Propagation in Graphical Models with Loops,		
		A Learning Theorem for Networks at Detailed Stochastic Equilibrium, The Power of Amnesia: Learning Probabilistic Automata		
		with Variable Memory Length, A Unifying Review of Linear Gaussian Models		
	Database System	Mediators in the Architecture of Future Information Systems, Database Techniques for the World-Wide Web: A Survey, The		
	R*-Tree: An Efficient and Robust Access Method for Points and Rectangles, Fast Algorithms for Mining Association Rules in			
	where the second	Large Databases		
	Web Services	The Web Service Modeling Framework WSMF, Interval Timed Coloured Petri Nets and their Analysis, The design and imple-		
		mentation of real-time schedulers in RED-linux, The Self-Serv Environment for Web Services Composition		
	Web Mining	Web Usage Mining: Discovery and Applications of Usage Patterns from Web Data, Fast Algorithms for Mining Association Rules		
		in Large Databases, The OO-Binary Relationship Model: A Truly Object Oriented Conceptual Model, Distributions of Surfers'		
		Paths Through the World Wide Web: Empirical Characterizations, Improving Fault Tolerance and Supporting Partial Writes in Structured Coterie Protocols for Replicated Objects		
	Semantic Web	FaCT and iFaCT, The GRAIL concept modelling language for medical terminology, Semantic Integration of Semistructured and		
	Semanue web	Structured Data Sources, Description of the RACER System and its Applications, DL-Lite: Practical Reasoning for Rich DIs		
		Subtured Data Sources, Description of the KACEK System and its Appreadons, DL-Lite. Fractical Reasoning for Rich Dis		

### Social Influence Sub-graph on "Data mining"

Table 4: Dynamic influence analysis for Dr. Jian Pei during 2000-2009. Due to space limitation, we only list coauthors who most influence on/by Dr. Pei in each time window.

Year	Pairwise	Influence
2000	Influence on Dr. Pei	Jiawei Han (0.4961)
2001	Influenced by Dr. Pei	Jiawei Han (0.0082)
2002	Influence on Dr. Pei	Jiawei Han (0.4045), Ke Wang (0.0418), Jianyong Wang (0.019), Xifeng Yan (0.007), Shiwei Tang (0.0052)
2003	Influenced by Dr. Pei	Shiwei Tang (0.436), Hasan M.Jamil (0.4289), Xifeng Yan (0.2192), Jianyong Wang (0.1667), Ke Wang (0.0687)
2004	Influence on Dr. Pei	Jiawei Han (0.2364), Ke Wang (0.0328), Wei Wang (0.0294), Jianyong Wang (0.0248), Philip S. Yu (0.0156)
2005	Influenced by Dr. Pei	Chun Tang (0.5929), Shiwei Tang (0.5426), Hasan M.Jamil (0.3318), Jianyong Wang (0.1609), Xifeng Yan (0.1458), Yan Huang (0.1054)
2006	Influence on Dr. Pei	Jiawei Han (0.1201), Ke Wang (0.0351), Wei Wang (0.0226), Jianyong Wang (0.018), Ada Wai-Chee Fu (0.0125)
2007	Influenced by Jian Pei	Chun Tang (0.6095), Shiwei Tang (0.6067), Byung-Won On (0.4599), Hasan M.Jamil (0.3433), Jaewoo Kang (0.3386)
2008	Influence on Dr. Pei	Jiawei Han (0.2202), Ke Wang (0.0234), Ada Wai-Chee Fu (0.0208), Wei Wang (0.011), Jianyong Wang (0.0095)
2009	Influenced by Dr. Pei	ZhaoHui Tang (0.654), Chun Tang (0.6494), Shiwei Tang (0.5923), Zhengzheng Xing (0.5549), Hasan M.Jamil (0.3333), Jaewoo Kang (0.3057)

#### On "Data Mining" in 2009



## **Scalability Performance**

Table 2: Scalability performance of different methods on real data sets. >10hr means that the algorithm did not terminate when the algorithm runs more than 10 hours.

Methods	Citation	Coauthor	Film
Sum-Product	N/A	>10hr	1.8 hr
Basic TAP Learning	>10hr	369s	57s
Distributed TAP Learning	39.33m	104s	148s

## Application—Expert Finding

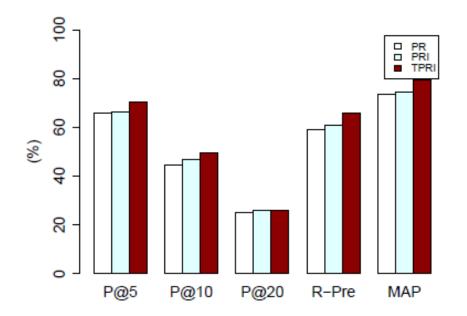
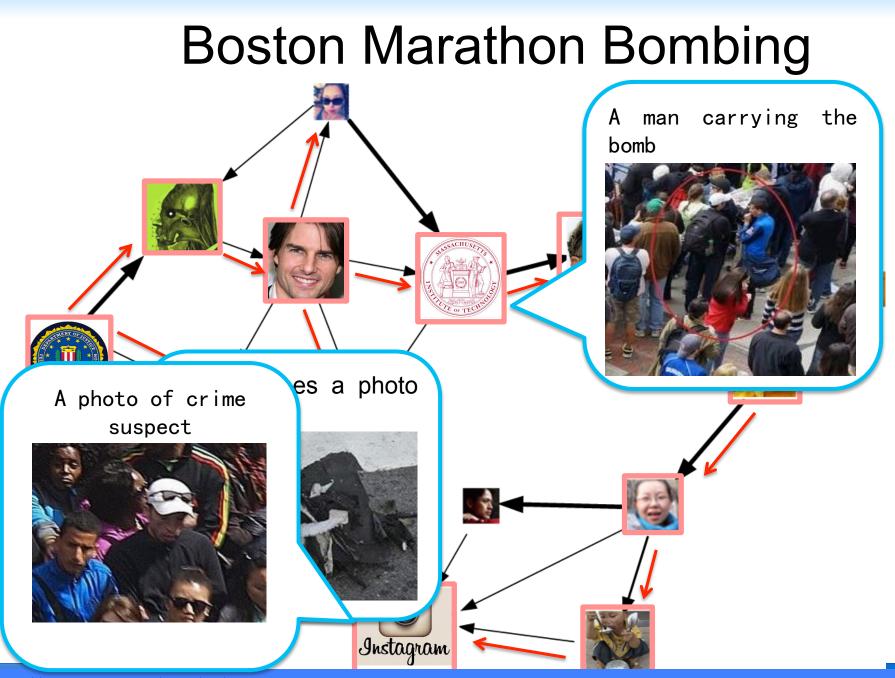


Table 7: Performance of expert finding with different approaches.

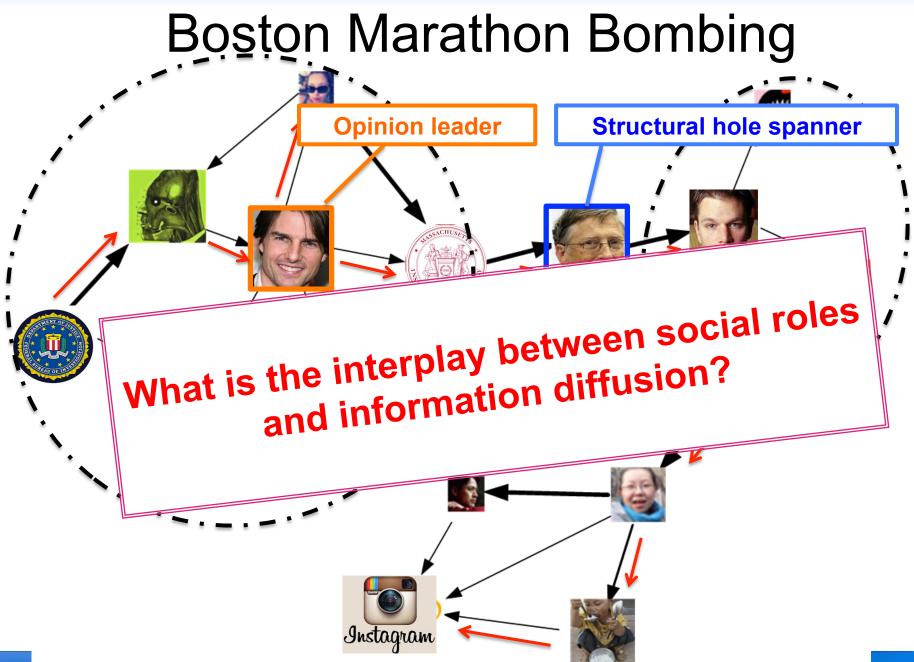
Expert finding data from (Tang, KDD08; ICDM08) http://arnetminer.org/lab-datasets/expertfinding/

# Information Diffusion

 Information diffusion, also known as diffusion of innovations, is the study of how information propagates in or between networks.



#### http://www.ithome.com/html/it/42675.htm

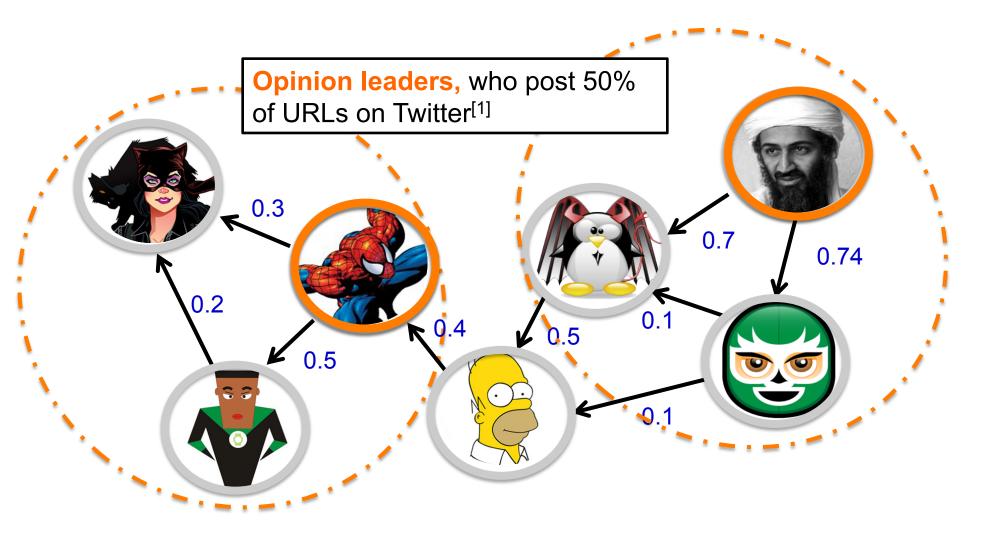




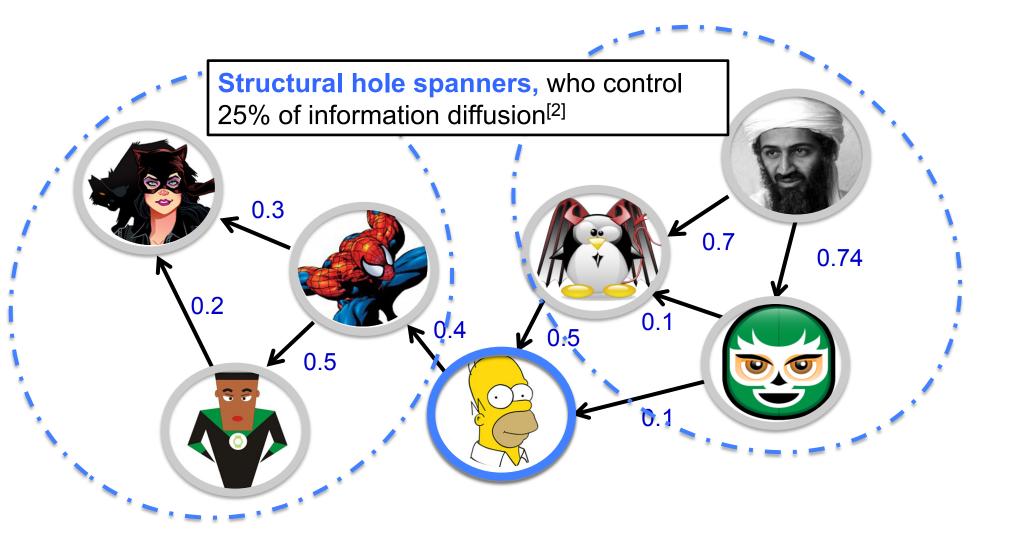
# Social-Role aware Information Diffusion

Yang Yang, Jie Tang, Cane Wing-Ki Leung, Yizhou Sun, Qicong Chen, Juanzi Li, and Qiang Yang. **RAIN: Social Role-Aware Information Diffusion.** AAAI'15, 2015.

#### **Social Roles**



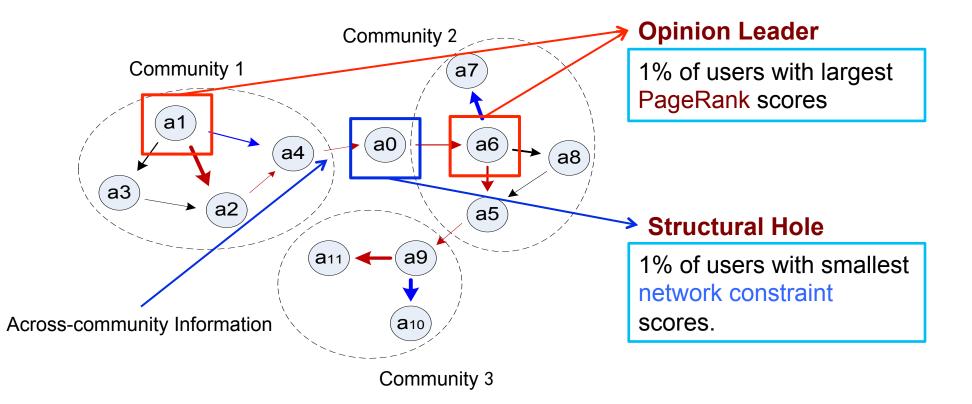
#### Social Role



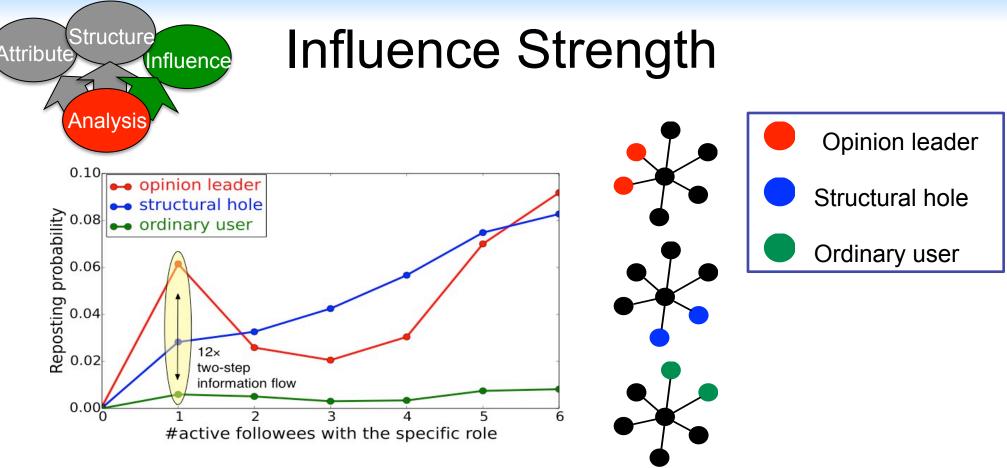
## **Social Roles**



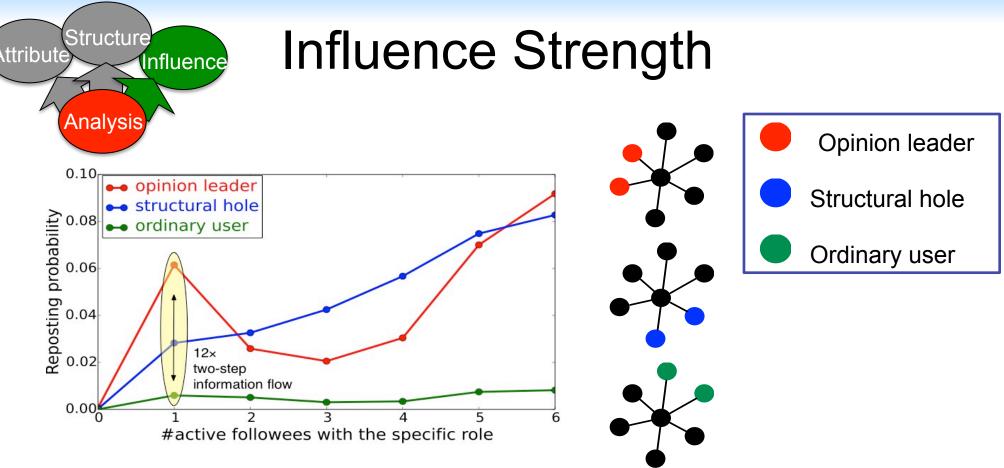
>0.16 billion users
>0.17 billion posts
Complete data sets during
0ct. 1st – Oct. 7<sup>th</sup>, 2012.



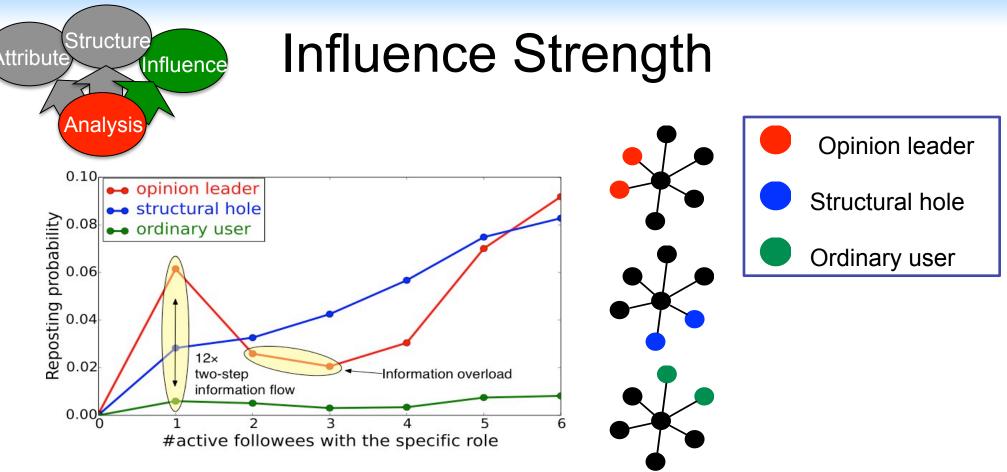
[1] S. Wu, J. M. Hofman, W. A. Mason, and D. J. Watts. Who says what to whom on twitter. In WWW'11, pages 705–714, 2011.
 [2] T. Lou and J. Tang. Mining Structural Hole Spanners Through Information Diffusion in Social Networks. In WWW'13. pp. 837-848.



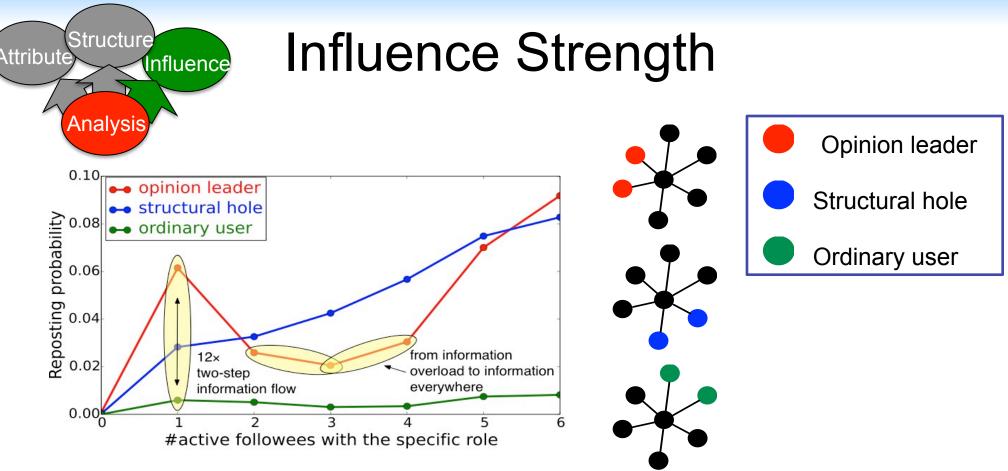
- Stage 1 activation probability is12 times higher than ordinary user
- Stage 2 information overload<sup>[1]</sup>: 2-3 opinion leaders are sufficient to spread a piece of information throughout a community.
- Stage 3 information everywhere: spreading the information becomes a social norm to adopt.



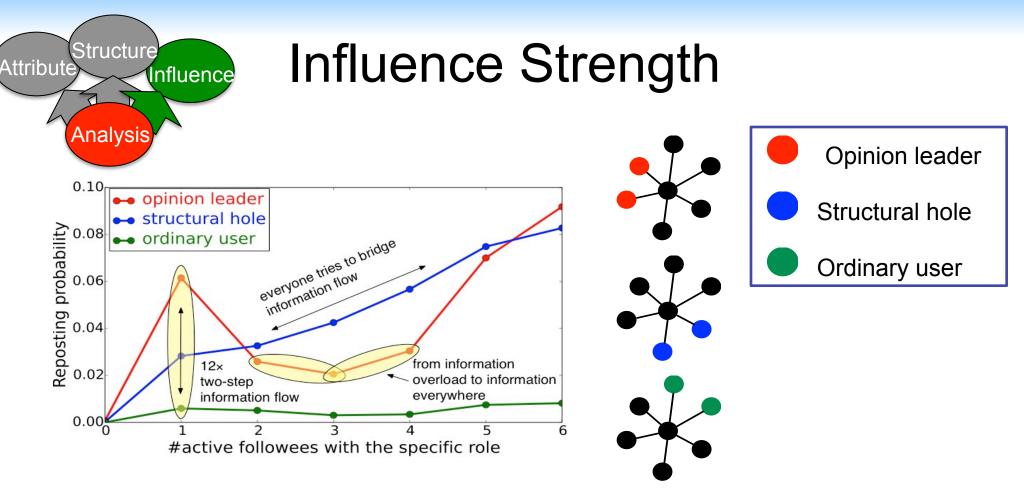
- Stage 1 activation probability is 12 times higher than ordinary user
- Stage 2 information overload<sup>[1]</sup>: 2-3 opinion leaders are sufficient to spread a piece of information throughout a community.
- Stage 3 information everywhere: spreading the information becomes a social norm to adopt.



- Stage 1 activation probability is 12 times higher than ordinary user
- Stage 2 information overload<sup>[1]</sup>: 2-3 opinion leaders are sufficient to spread a piece of information throughout a community.
- Stage 3 information everywhere: spreading the information becomes a social norm to adopt.



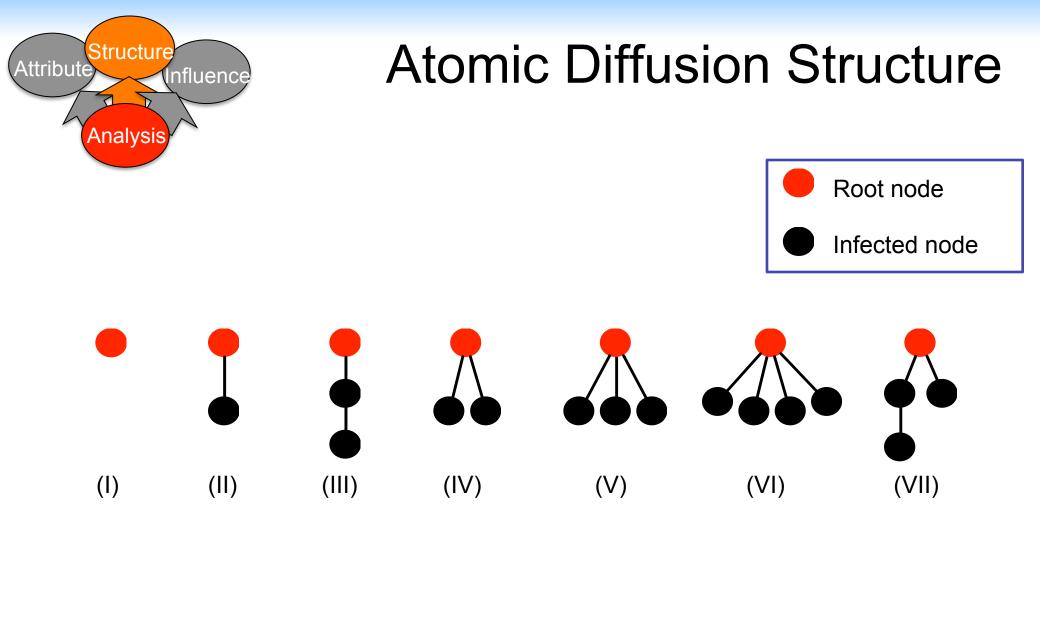
- Stage 1 activation probability is 12 times higher than ordinary user
- Stage 2 information overload<sup>[1]</sup>: 2-3 opinion leaders are sufficient to spread a piece of information throughout a community.
- Stage 3 information everywhere: spreading the information becomes a social norm to adopt.

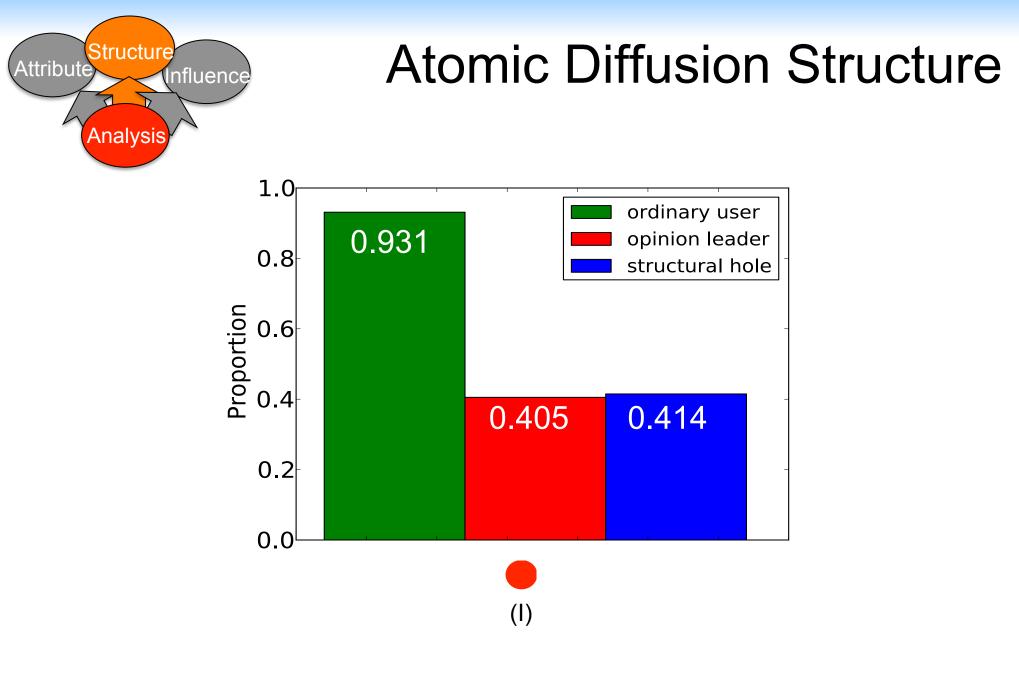


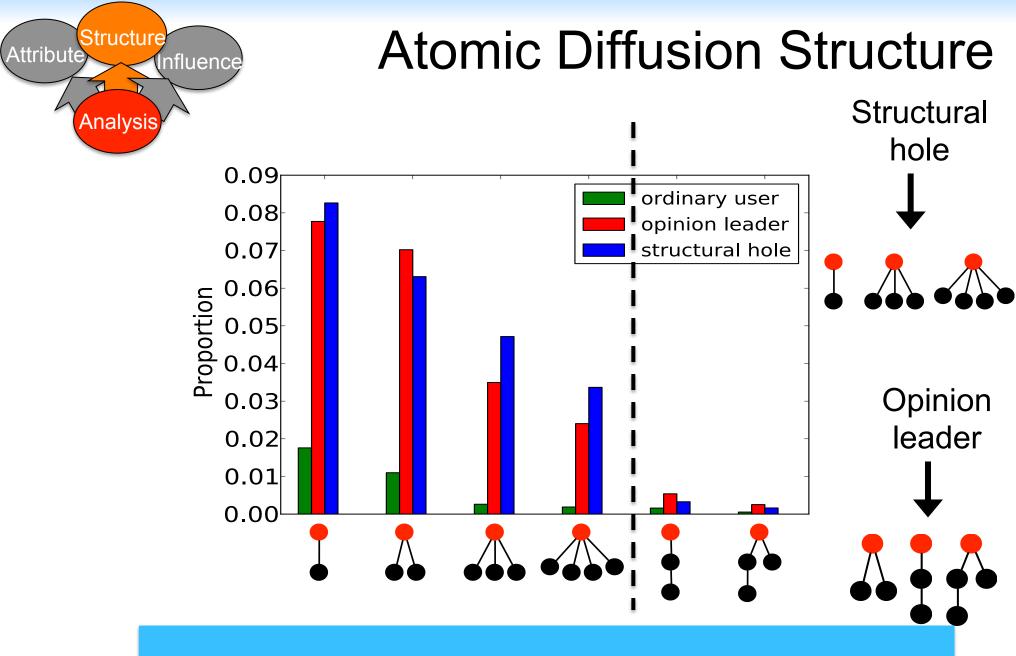
Structural hole spanners<sup>[2][3]</sup>:

- SH tend to bring information that a certain community is rarely exposed to.
- Most users tries to bridge information flow between different groups.

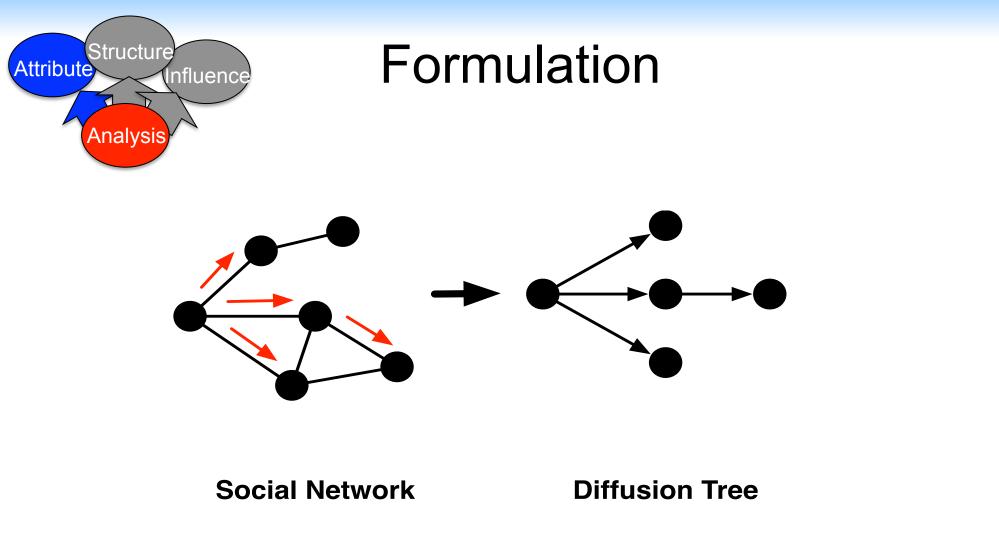
[2] Burt, R. S. 2001. Structural holes versus network closure as social capital. Social capital: Theory and research 31–56.
 [3] Burt, R. S. 2009. Structural holes: The social structure of competition. Harvard University Press.



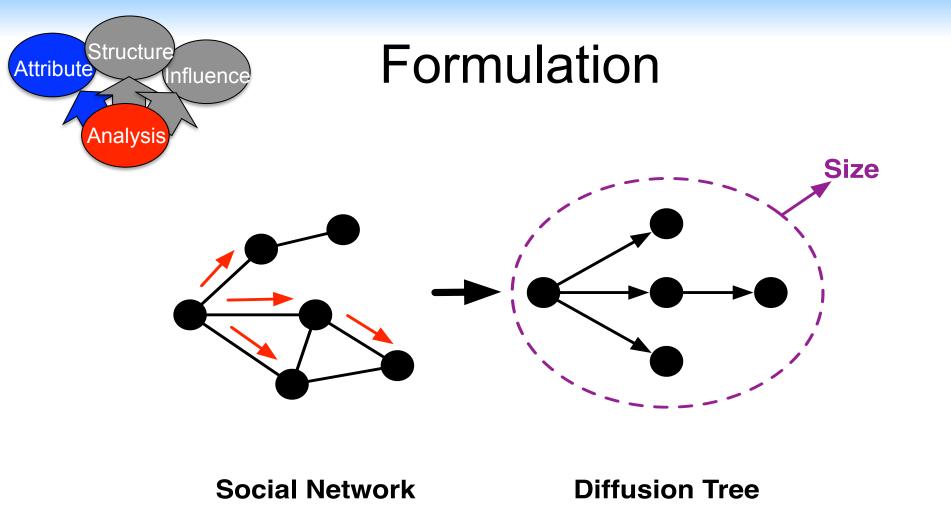




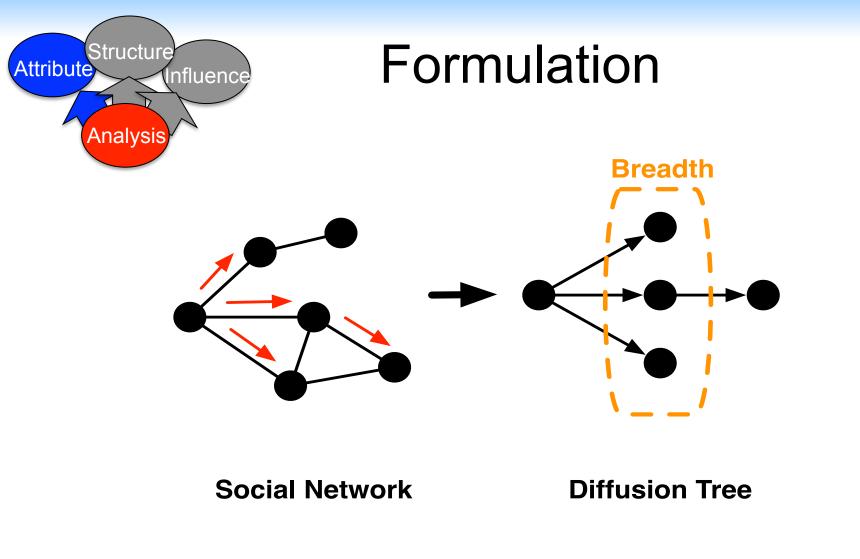
Diffusion structures tend to be wide, and not too deep



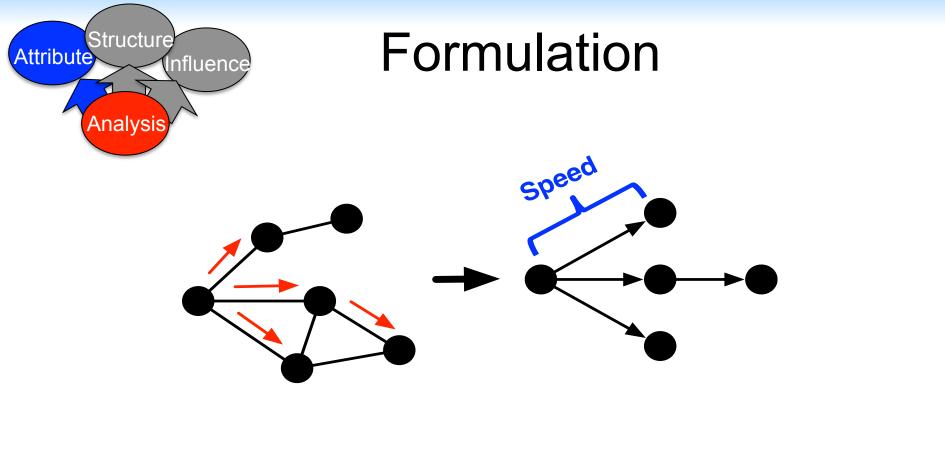
Definition 1. Diffusion Tree. In a given G, a diffusion tree of a message *i* comprises a set of 4-tuples:  $\{(v', v, i, t)\}$ , where each tuple (v', v, i, t) indicates that user v retweeted *i* from v' at time t. In a given tuple, v' = -1 iff v is the user who first posted *i*. In such case, the corresponding tuple is called the root of the diffusion tree.



Diffusion size: how many users will receive the information



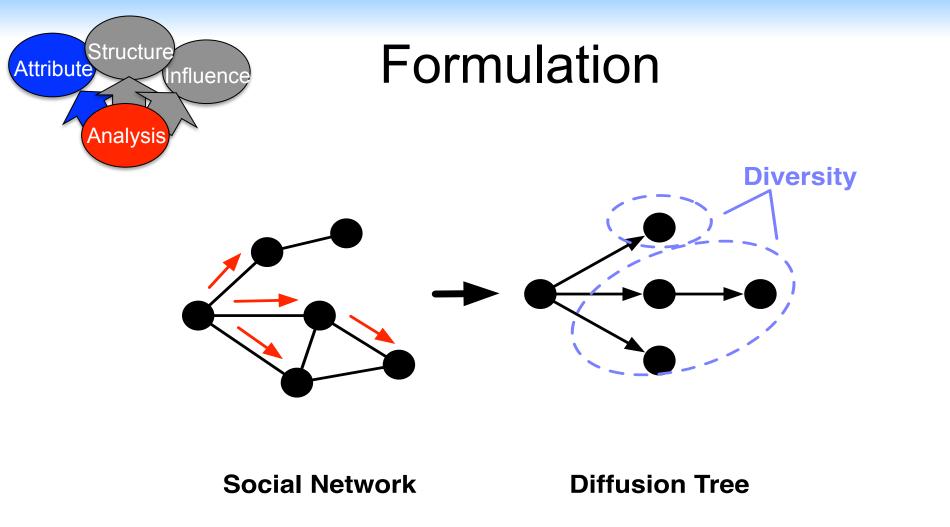
Diffusion breadth: how widely the information will propagate



#### Social Network

#### **Diffusion Tree**

Diffusion speed: how fast the information will propagate



Diffusion diversity: how many communities will receive the information

## Analysis Setup

How different social roles influence different diffusion attributes?

Original diffusion tree VS. Structural hole spanner



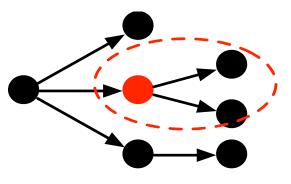
Opinion leader

Structure

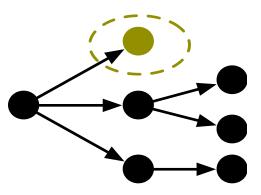
Analysis

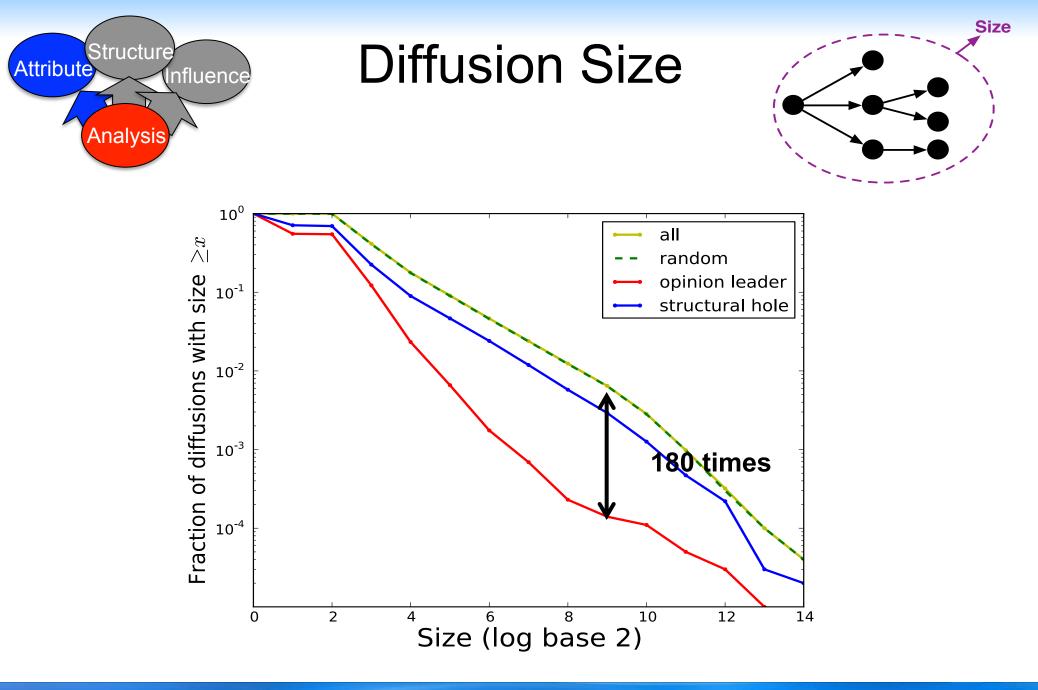
Influence

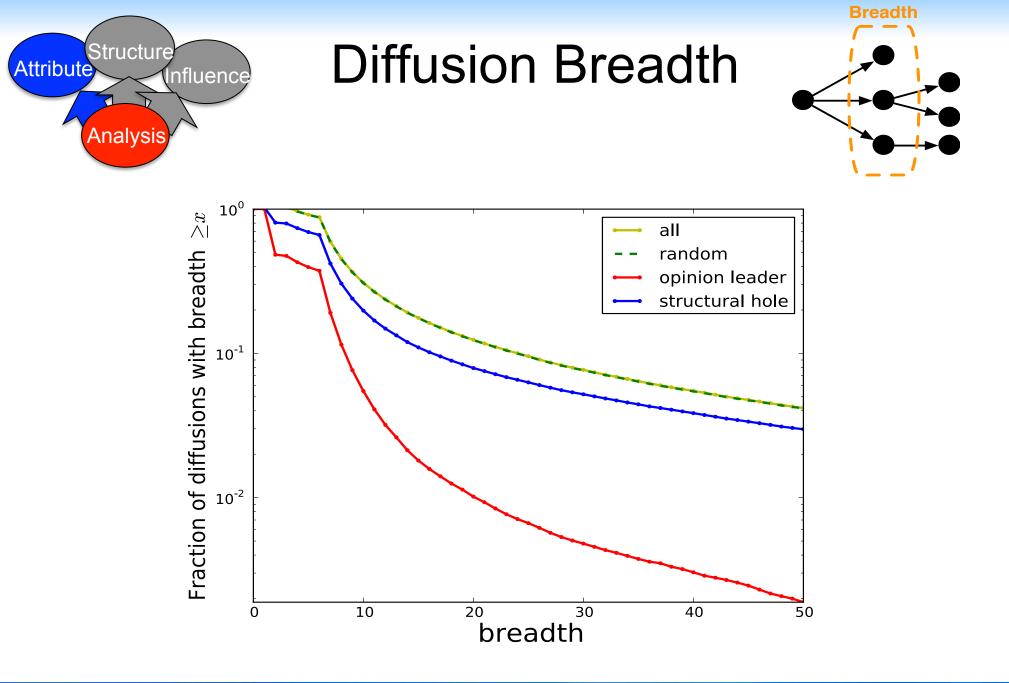
Attribute

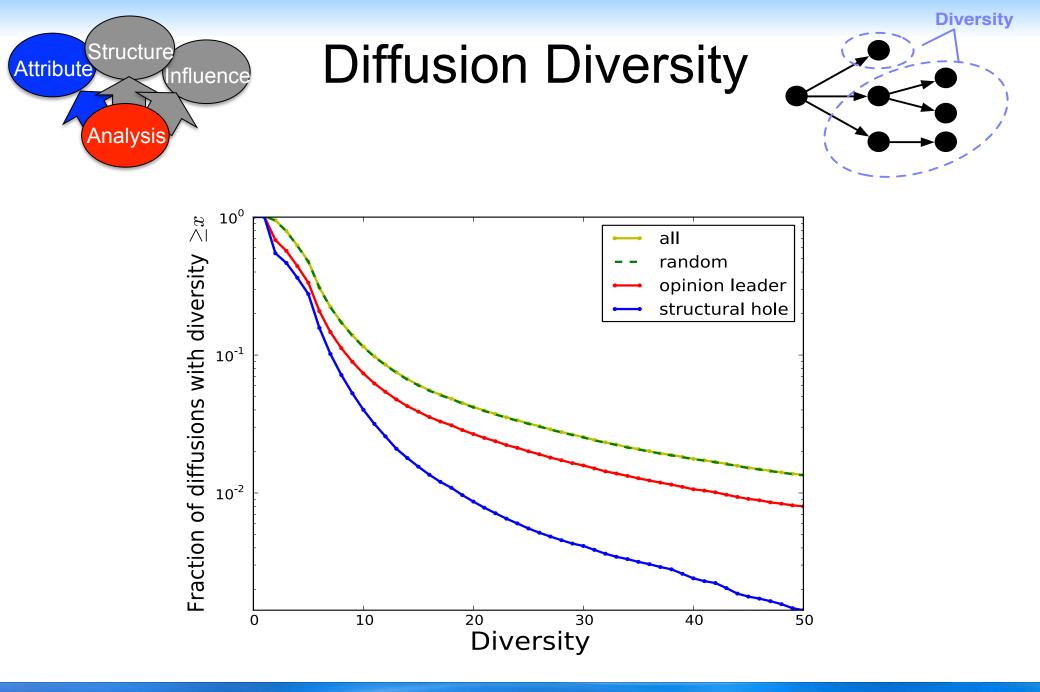


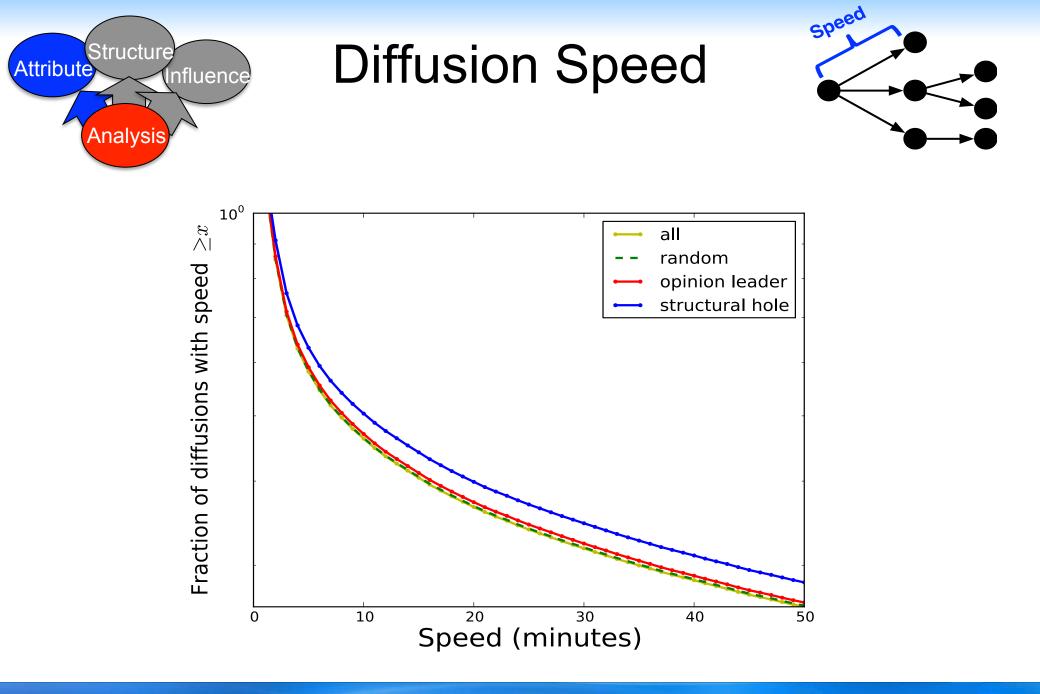
Random selected user

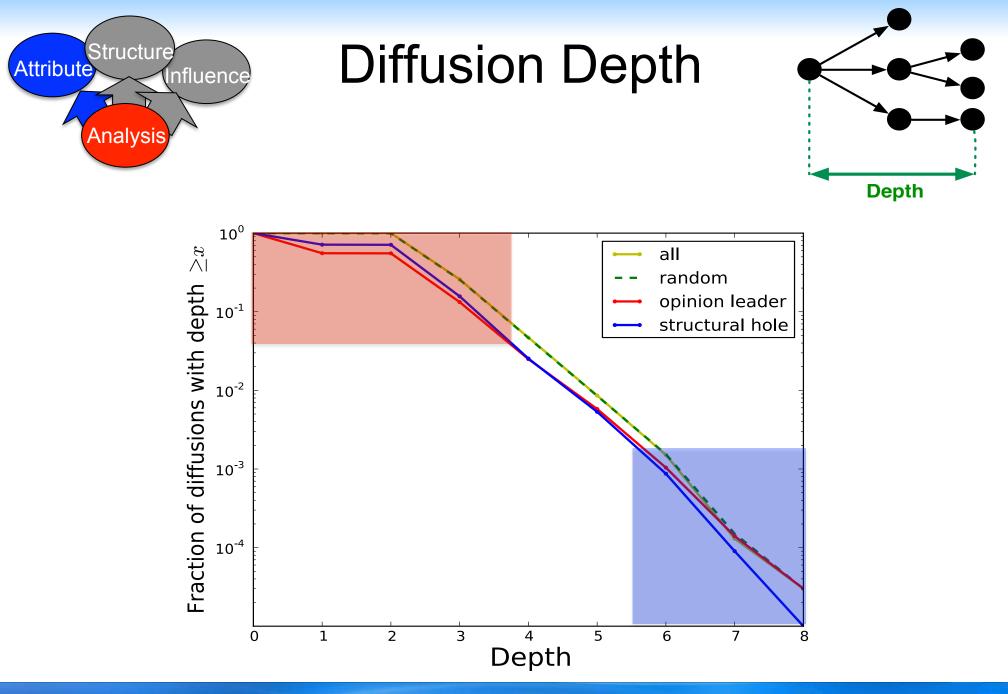


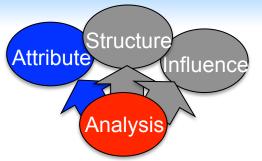












## Conclusion

- Opinion leaders are more influential on diffusion size & breadth;
- Structural hole spanners have more influence on diffusion diversity & speed;
- Diffusion depth is not sensitive to both opinion leaders and structural hole spanners.

How to better model information diffusion by leveraging social role information?

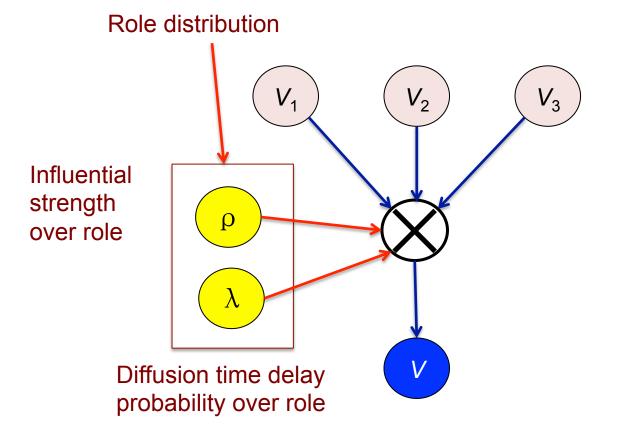
Given:

- 1. A social network;
- 2. A set of historical diffusion trees.

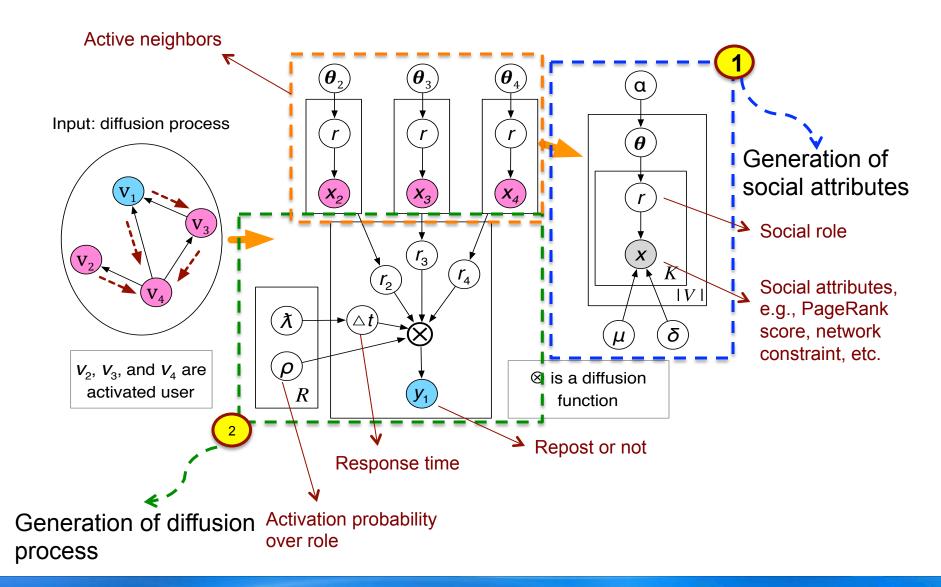
Goal:

- **1.** Model the diffusion process in future;
- 2. Infer social roles distributions of users.

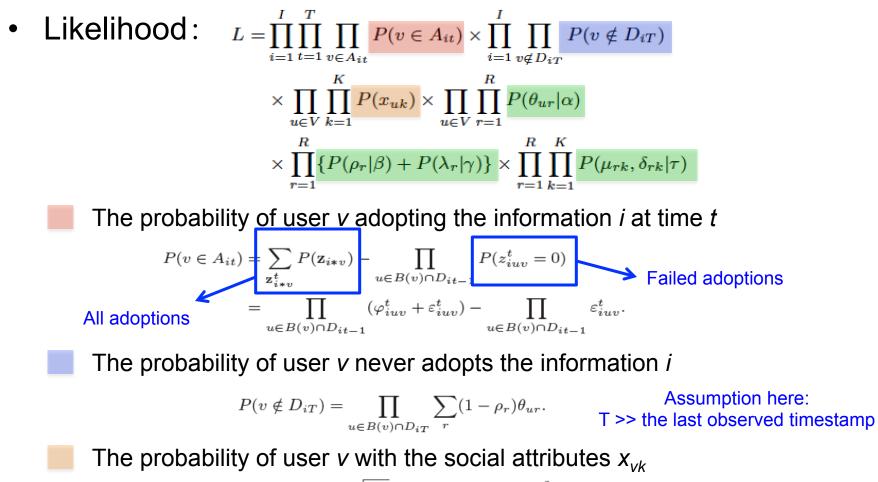
## Model: General Idea



## **RAIN** (Role Aware Information diffusioN)



## **RAIN: Objective Function**



$$P(x_{uk}) = \sum_{r} \sqrt{\frac{\delta_{rk}}{2\pi}} \exp\{-\frac{\delta_{rk}(x_{uk} - \mu_{rk})^2}{2}\}\theta_{ur}.$$
 A mixture of Gaussian

Priors to model parameters

## Model Learning

Gibbs Sampling:

 Sample latent role r for user u's each social attribute

$$\begin{split} P(r_{uk}|\mathbf{r}_{\neg uk},\mathbf{x}) &= \frac{P(\mathbf{x},\mathbf{r})}{P(\mathbf{x}_{\neg uk},\mathbf{r}_{\neg uk})} = \frac{n_{ur_{uk}}^{\neg uk} + \alpha}{\sum_{r} (n_{ur}^{\neg uk} + \alpha)} \frac{\Gamma(\tau_{2} + \frac{n_{r_{uk}}^{\neg uk}}{2})}{\Gamma(\tau_{2} + \frac{n_{r_{uk}}^{\neg uk}}{2})} \\ &\times \frac{\sqrt{(\tau_{1} + n_{r_{uk}k}^{\neg uk})} \eta(n_{r_{uk}k}^{\neg uk}, \bar{x}_{r_{uk}k}^{\neg uk}, s_{r_{uk}}^{\neg uk})}{\sqrt{(\tau_{1} + n_{r_{uk}k})} \eta(n_{r_{uk}k}, \bar{x}_{r_{uk}k}, s_{r_{uk}})}, \end{split}$$

• Sample role *r*, time delay *t*, and activation result *z* for each adoption

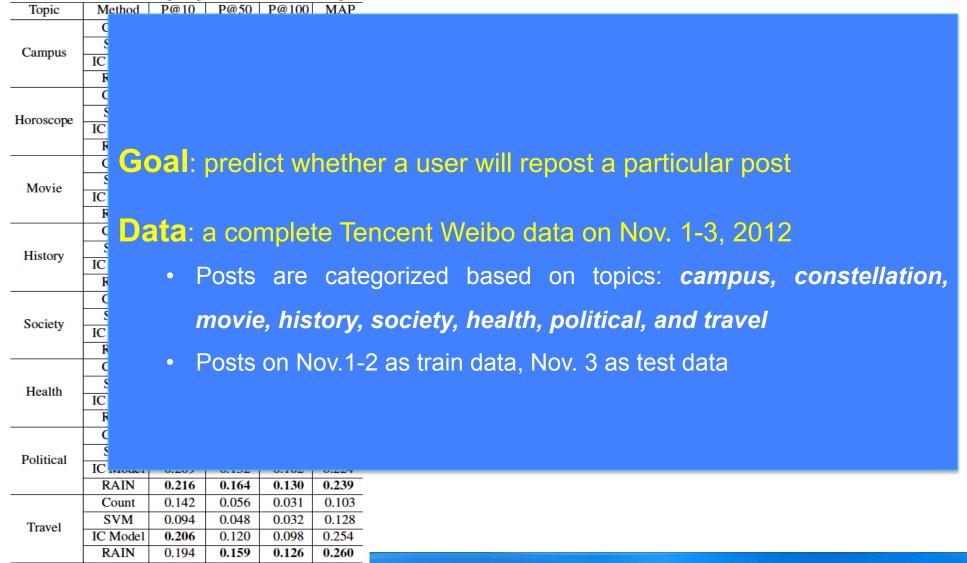
$$\begin{split} &P(r_{iuv}, \Delta t_{iuv}, z_{iuv} | \mathbf{r}_{\neg iuv}, \Delta \mathbf{t}_{\neg iuv}, \mathbf{z}_{\neg iuv}, \mathbf{y}) \\ &= \frac{P(\mathbf{r}, \Delta \mathbf{t}, \mathbf{z}, \mathbf{y})}{P(\mathbf{r}_{\neg iuv}, \Delta \mathbf{t}_{\neg iuv}, \mathbf{z}_{\neg iuv}, \mathbf{y}_{\neg iuv})} \\ &= \frac{n_{ur_{iuv}}^{\neg iuv} + \alpha}{\sum_{r} (n_{ur}^{\neg iuv} + \alpha)} \times \frac{n_{z_{iuv}r_{iuv}}^{\neg iuv} + \beta_1^{z_{iuv}} \beta_0^{1-z_{iuv}}}{n_{1r_{iuv}}^{\neg iuv} + \beta_1 + n_{0r_{iuv}}^{\neg iuv} + \beta_0} \\ &\times \frac{(n_{r_{iuv}}^{\neg iuv} + \gamma_1) \prod_{t=0}^{\Delta t-2} (s_{r_{iuv}}^{\neg iuv} - n_{r_{iuv}}^{\neg iuv} + \gamma_0 + t)}{\prod_{t=0}^{\Delta t-1} (\gamma_1 + s_{r_{iuv}}^{\neg iuv} + \gamma_0 + t)} \times \Phi, \end{split}$$

Update model parameters according to sampling results

**Input**: the hyper-parameters  $\alpha$ ,  $\beta$ ,  $\gamma$ , and  $\tau$ , the number of social roles  $R_{i}$  a social network G along with each user's social attribute  $\mathbf{x}_v$ , and a set of diffusion trees. foreach *user*  $u \in V$  do Initialize  $\theta_u$  randomly; end for r = 1 to R do Initialize  $\rho_r$  and  $\lambda_r$  randomly; end repeat % sampling process; **foreach** *user*  $u \in V$  **do** for k = 1 to K do Draw a latent variable r, which is associated with  $x_{uk}$ , according to  $P(r_{uk}|\mathbf{r}_{\neg uk},\mathbf{x})$  (Eq. 7); end end **foreach** 4-tuple (u, v, i, t) in each diffusion tree **do** Draw latent variables (t, r, z) according to  $P(r_{iuv}, \Delta t_{iuv}, z_{iuv} | \mathbf{r}_{\neg iuv}, \Delta \mathbf{t}_{\neg iuv}, \mathbf{z}_{\neg iuv}, \mathbf{y})$  (Eq. 9); end % parameter update; for r = 1 to R do Update  $\lambda_r$  and  $\rho_r$  according to Eq. 10; foreach user  $u \in V$  do Update  $\theta_{ur}$  according to Eq. 10; end for k = 1 to K do Update  $\mu_{rk}$  and  $\delta_{rk}$  according to Eq. 11 end end until Convergence;

## **Retweet Prediction**

Table 2: Performance of repost prediction on several topics.



## **Retweet Prediction**

Table 2: Performance of repost prediction on several topics.

		repost prediction on several topics.
Topic	Method	P@10 P@50 P@100 MAP
	Count	0.028 0.010 0.006 0.068
Campus	SVM	Receiver
	IC Model	Baselines:
	RAIN	
	Count SVM	Count: ranks users by the number of active followees
Horoscope	IC Model	
	RAIN	SVM: Support Vector Machine, majorly considers features as
	Count	
Marria	SVM	
Movie	IC Model	#active followees
	RAIN	
	Count	<ul> <li>#whether the user have reposted similar messages</li> </ul>
History	SVM	
,	IC Model	IC Model: traditional IC model with fitted parameters <sup>1</sup>
	RAIN	
	Count SVM	- RAIN: Role Aware INformation diffusion
Society	IC Model	
	RAIN	
	Count	- Truchuction Metrices
II. N	SVM	- Evaluation Metrics:
Health	IC Model	
	RAIN	Precision@K (K=10, 50, 100)
	Count	
Political	SVM	Mean Average Precision (MAP)
i ontical	IC Model	
	RAIN	
	Count	[1] Kimura, M.; Saito, K.; Ohara, K.; and Motoda, H. 2011. Learning information diffusion model in a social network for predicting
Travel	SVM IC Model	
	RAIN	influence of nodes. Intelligent Data Analysis 15(4):633–652.
	IVAL V	

## **Retweet Prediction**

#### Table 2: Performance of repost prediction on several topics.

Topic	Method	P@10	P@50	P@100	MAP
	Count	0.028	0.010	0.006	0.068
Campus	SVM	0.098	0.045	0.032	0.127
Campus	IC Model	0.231	0.142	0.102	0.259
	RAIN	0.228	0.145	0.106	0.263
	Count	0.019	0.010	0.006	0.005
Horoscope	SVM	0.124	0.162	0.088	0.263
Horoscope	IC Model	0.149	0.111	0.098	0.125
	RAIN	0.171	0.121	0.102	0.130
	Count	0.015	0.007	0.004	0.009
Movie	SVM	0.094	0.111	0.060	0.199
WIOVIC	IC Model	0.227	0.147	0.147	0.236
	RAIN	0.229	0.173	0.144	0.238
	Count	0.191	0.056	0.033	0.096
History	SVM	0.154	0.051	0.030	0.221
Instory	IC Model	0.206	0.134	0.135	0.230
	RAIN	0.225	0.171	0.134	0.262
	Count	0.245	0.058	0.029	0.156
Society	SVM	0.100	0.023	0.012	0.122
Society	IC Model	0.171	0.131	0.109	0.198
	RAIN	0.176	0.140	0.106	0.204
	Count	0.041	0.008	0.005	0.035
Health	SVM	0.164	0.064	0.039	0.197
IIcalui	IC Model	0.169	0.113	0.096	0.162
	RAIN	0.175	0.134	0.115	0.185
	Count	0.019	0.005	0.003	0.007
Political	SVM	0.104	0.077	0.039	0.176
Fontical	IC Model	0.209	0.132	0.102	0.224
	RAIN	0.216	0.164	0.130	0.239
	Count	0.142	0.056	0.031	0.103
Travel	SVM	0.094	0.048	0.032	0.128
Haver	IC Model	0.206	0.120	0.098	0.254
	RAIN	0.194	0.159	0.126	0.260

#### **Comparison Results:**

- Count: performs worst due to the lack of supervised information.
- SVM: performs well on *local topics* but falls short on *global topics*.
- IC Model: suffers from *model complexity*.
- RAIN: improves the performance +32.6% in terms of MAP by reducing model complexity.

## **Diffusion Scale Prediction**

- We predict the **scale** of a diffusion process
  - X-axis: the number of reposts
  - Y-axis: the proportion of original posts with particular number of reposts

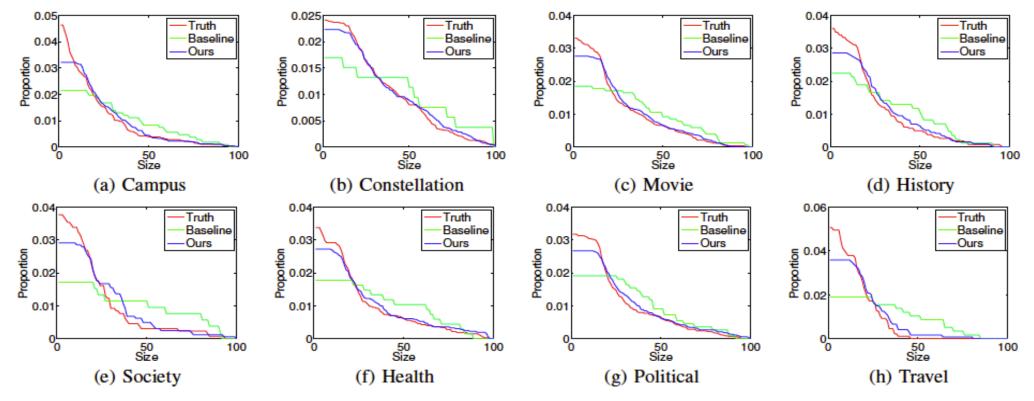


Figure 8: Diffusion scale distributions of the different topics in the test set.

## **Diffusion Duration Prediction**

- We predict the *duration* of a diffusion process
  - X-axis: the time interval between the first and last posts
  - Y-axis: the proportion of original posts with particular time interval

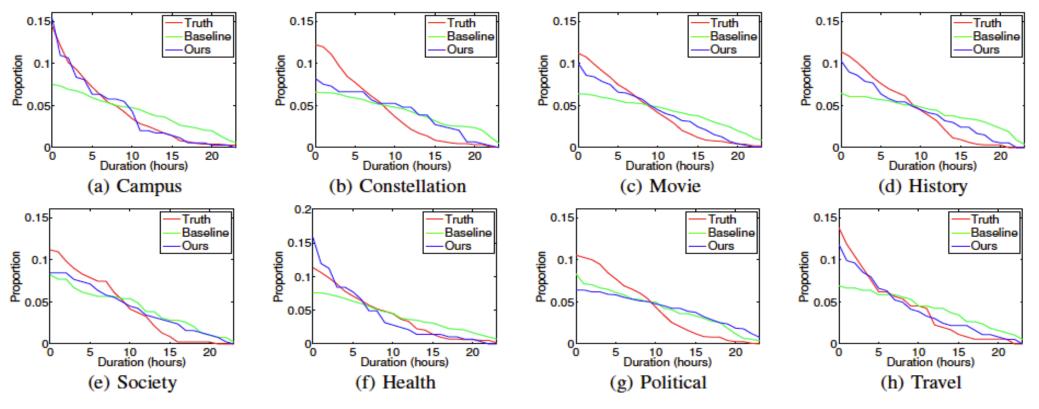


Figure 9: Diffusion duration distributions of the different topics in the test set.



## Part II: User Emotion Influence and Influence based Network Embedding



# How Do User Emotions Diffuse in Social Networks?

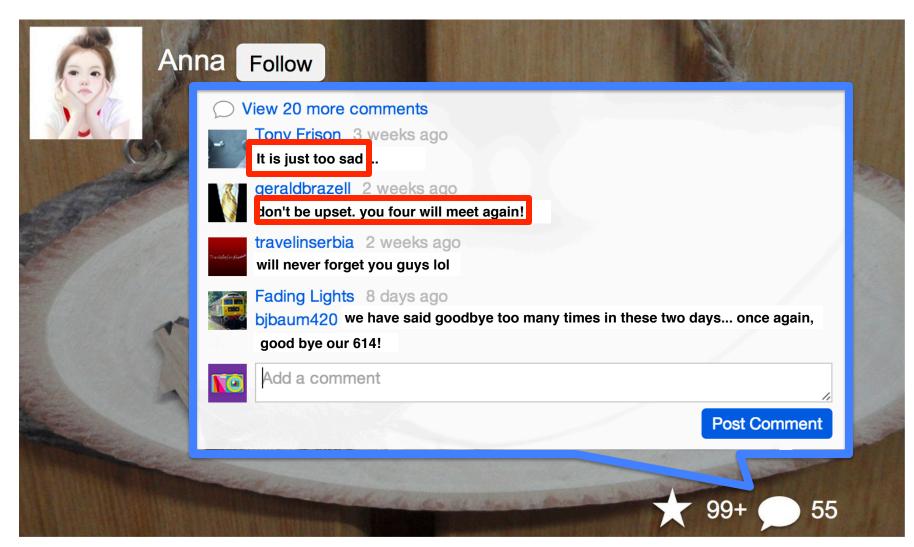
Yang Yang, Jia Jia, Boya Wu, and Jie Tang. **Social Role-Aware Emotion Contagion in Image Social Networks.** AAAI, 2016.

Yang Yang, Jia Jia, Shumei Zhang, Boya Wu, Qicong Chen, Juanzi Li, Chunxiao Xing, and Jie Tang. **How Do Your Friends on Social Media Disclose Your Emotions?** AAAI, 2014.

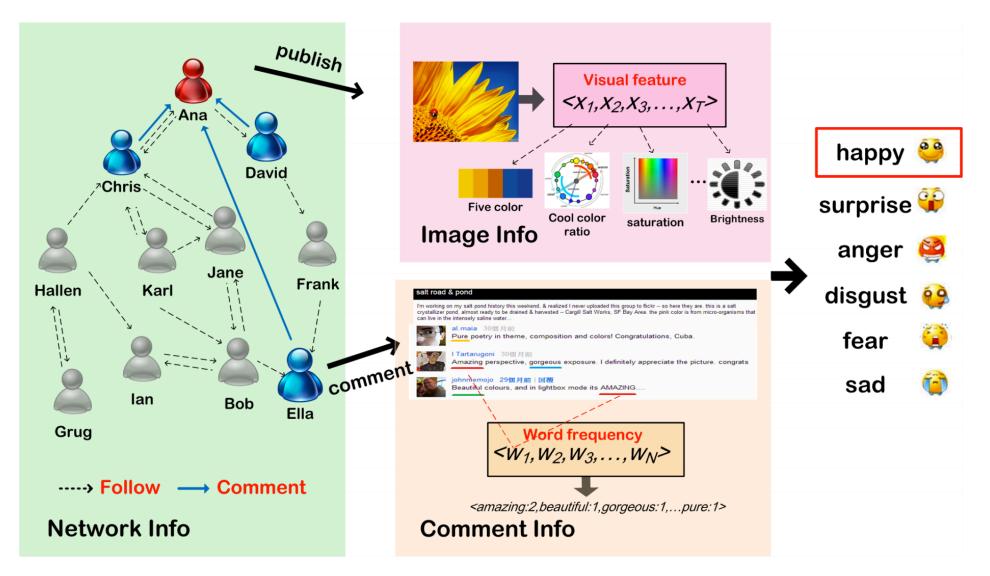
### Was Anna Happy When She Published This Photo On Flickr?



### To What Extent Your Friends Will Disclose Your Emotions?



## Problem



Yang Yang, Jia Jia, Shumei Zhang, Boya Wu, Qicong Chen, Juanzi Li, Chunxiao Xing, and Jie Tang. **How Do Your Friends on Social Media Disclose Your Emotions?** AAAI, 2014.

## **Predicting Users' Emotional Status**

- Input: An image social network G=<V, M, D, E, R, L>, where V is a set of users, M is a set of images, D is a set of comments, E represents following relationships between users, each element in R (v, m, t) denotes that user v publishes image m at time t, and an edge in L (v, d, m) indicates that user v leaves a comment d under image m.
- We use a matrix Y to denote users' emotional status, where y<sub>vt</sub> indicates v's emotion at time t. y<sub>vt</sub> ∈ {happiness, surprise, anger, disgust, fear, sadness}
- Task: Given G, Y, a time stamp t, our goal is to learn

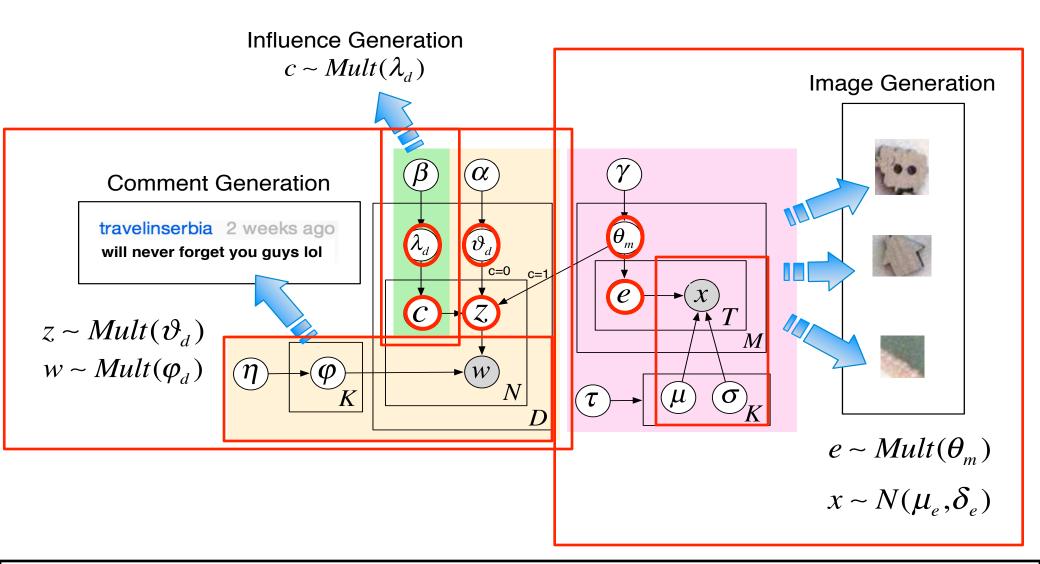
$$f: G = (V, M, E, R), t, Y_{\cdot 1 \cdots t - 1} \to Y_{\cdot t}$$

## Challenges

How to model the image information and content information jointly?

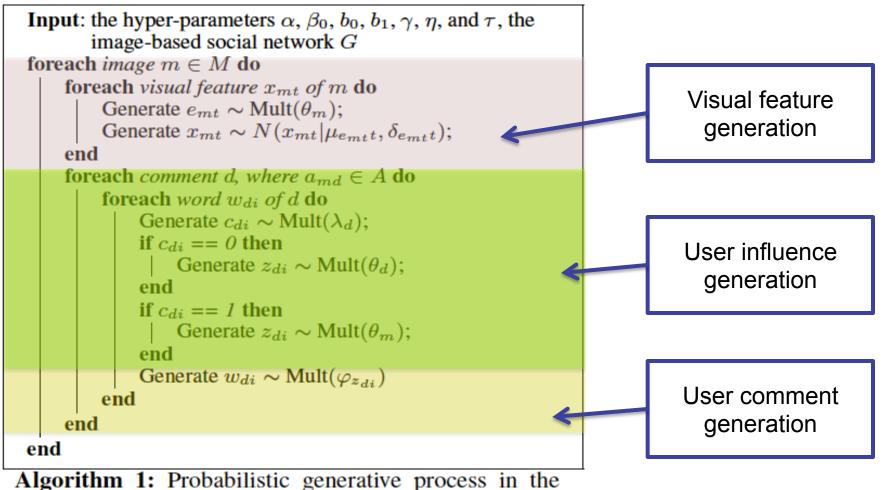
• How to learn the association between the implied emotions of different comments?

## **Emotion Learning Method**



Yang Yang, Jia Jia, Shumei Zhang, Boya Wu, Qicong Chen, Juanzi Li, Chunxiao Xing, and Jie Tang. How Do Your Friends on Social Media Disclose Your Emotions? AAAI, 2014.

## **Generative Process**



proposed model.

## Learning Algorithm

- We employ Gibbs sampling to estimate unknown parameters.
  - The posterior for sampling the latent variables for each word:

$$P(z_{di}, c_{di} = 0 | \mathbf{z}_{\neg di}, \mathbf{c}_{\neg di}, \mathbf{w}) = \frac{n_{z_{di}d}^{\neg di} + \alpha}{\sum_{z} (n_{zd}^{\neg di} + \alpha)}$$
#(c<sub>di</sub> is sampled associated with i-th word in d)
$$\swarrow \frac{n_{z_{di}d}^{\neg di} + \beta_{c_{di}}}{\sum_{c} (n_{cd}^{\neg di} + \beta_{c})} \times \frac{n_{z_{di}w_{di}}^{\neg di} + \eta}{\sum_{w} (n_{z_{di}w}^{\neg di} + \eta)}$$

- The posterior for sampling the latent emotion:

$$\begin{split} P(e_{mt};\mathbf{e}_{\neg mt},\mathbf{x}) &= \frac{n_{me_{mt}}^{\neg mt} + \gamma}{\sum_{e}(n_{me}^{\neg mt} + \gamma)} \times \frac{\Gamma(\tau_{2} + \frac{n_{e_{mt}t}t}{2})}{\Gamma(\tau_{2} + \frac{n_{e_{mt}t}t}{2})} \times \\ \frac{\sqrt{\tau_{1} + n_{e_{mt}t}^{\neg mt}}[\tau_{3} + \frac{1}{2}(n_{e_{mt}t}^{\neg mt}s_{e_{mt}t}^{\neg mt} + \frac{\tau_{1}n_{e_{mt}t}^{\neg mt}(\overline{x}_{e_{mt}t}^{\neg mt} - \tau_{0})^{2}}{\tau_{1} + n_{e_{mt}t}^{\neg mt}})]^{(\tau_{2} + \frac{n_{e_{mt}t}^{\neg mt}}{2})} \\ \frac{\sqrt{\tau_{1} + n_{e_{mt}t}}[\tau_{3} + \frac{1}{2}(n_{e_{mt}t}s_{e_{mt}t} + \frac{\tau_{1}n_{e_{mt}t}^{\neg mt}(\overline{x}_{e_{mt}t} - \tau_{0})^{2}}{\tau_{1} + n_{e_{mt}t}^{\neg mt}})]^{(\tau_{2} + \frac{n_{e_{mt}t}^{\neg mt}}{2})} \end{split}$$

use Stirling's formula to calculate gamma function

## Learning Algorithm (cont.)

• Update for parameters of topic modeling part:

$$\theta_{dz} = \frac{n_{zd} + \alpha}{\sum_{z'} (n_{z'd} + \alpha)} \qquad \theta_{me} = \frac{n_{zm} + \gamma}{\sum_{e'} (n_{e'm} + \gamma)}$$
$$\lambda_{dc} = \frac{n_{cd} + \beta_c}{\sum_{c'} n_{c'd} + \beta_{c'}} \qquad \varphi_{zw} = \frac{n_{zw} + \eta}{\sum_{w'} (n_{zw'} + \eta)}$$

• The update for Gaussian parameters are hard to compute. We approximate Gaussian parameters by their expectations.

$$\mu_{et} \approx E(\mu_{et}) = \frac{\tau_0 \tau_1 + n_{et} \bar{x}_{et}}{\tau_1 + n_{et}}$$
$$\delta_{et} \approx E(\delta_{et}) = \frac{2\tau_2 + n_{et}}{2\tau_3 + n_{et} s_{et} + \frac{\tau_1 n_{et} (\bar{x}_{et} - \tau_0)^2}{\tau_1 + n_{et}}}$$

## Flickr Data

- 354,192 images posted by 4,807 users
  - For each image, we also collect its tags and all comments.
  - We get 557,177 comments posted by 6,735 users in total
- Infer emotion of users by considering both image and tag/comments

## **Emotion Inference**

						eragely +37 dec			
	Table 2: Performance of emotion inference.						in terms of F1		
Emotion	Method	Precision	Recall	F1-score	Emotion	Method	Precision	Recall	
	SVM	0.242	0.279	0.259		SVM	0.192	0.236	0.212
Happiness	PFG	0.337	0.312	0.324	Disgust	PFG	0.309	0.374	0.339
	LDA+SVM	0.333	0.727	0.457	1	LDA+SVM	0.223	0.223	0.223
	EL+SVM	0.367	0.410	0.388		EL+SVM	0.331	0.432	0.374
	SVM	0.197	0.037	0.063		SVM	0.204	0.264	0.230
Surprise	PFG	0.349	0.340	0.345	Fear	PFG	0.301	0.408	0.347
	LDA+SVM	0.218	0.048	0.078		LDA+SVM	0.211	0.225	0.217
	EL+SVM	0.425	0.516	0.466		EL+SVM	0.371	0.343	0.356
	SVM	0.188	0.105	0.135		SVM	0.225	0.365	0.278
Anger	PFG	0.191	0.142	0.163	Sadness	PFG	0.357	0.286	0.317
	LDA+SVM	0.222	0.109	0.146		LDA+SVM	0.257	0.278	0.267
	EL+SVM	0.390	0.370	0.380		EL+SVM	0.561	0.617	0.588

SVM: regards the visual features of images as inputs and uses a SVM as a classifier.
PFG: considers both color features and social correlations among images.
LDA+SVM: first uses LDA to extract latent topics from comments, then uses visual features, topic distributions, and social ties as features to train a SVM.

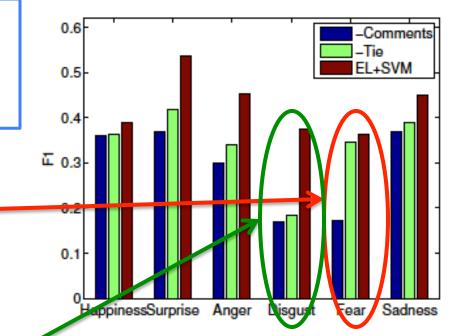
## To What Extend Your Friends Can Disclose Your Emotions?

**-Comments** stands for the proposed method ignoring comment information

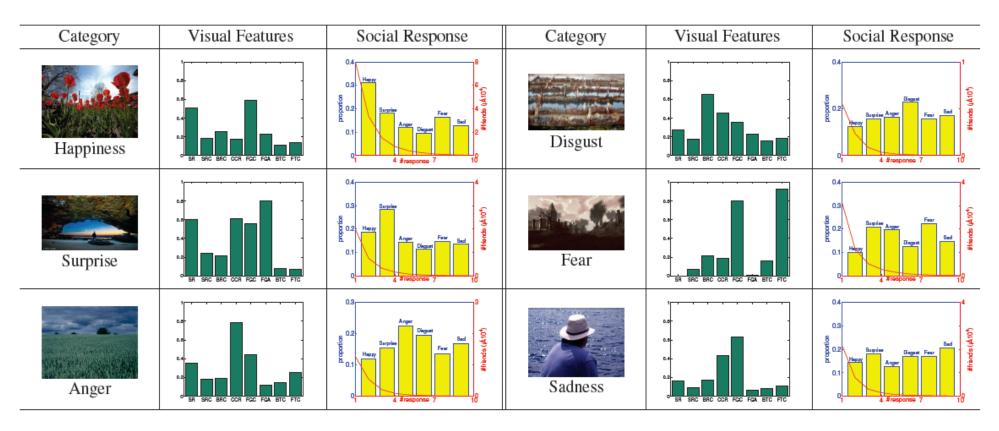
-Tie ignores social tie information

Fear images have similar visual features with Sadness and Anger.

Homophily suggests that friends with similar interests tend to have similar understanding of disgust

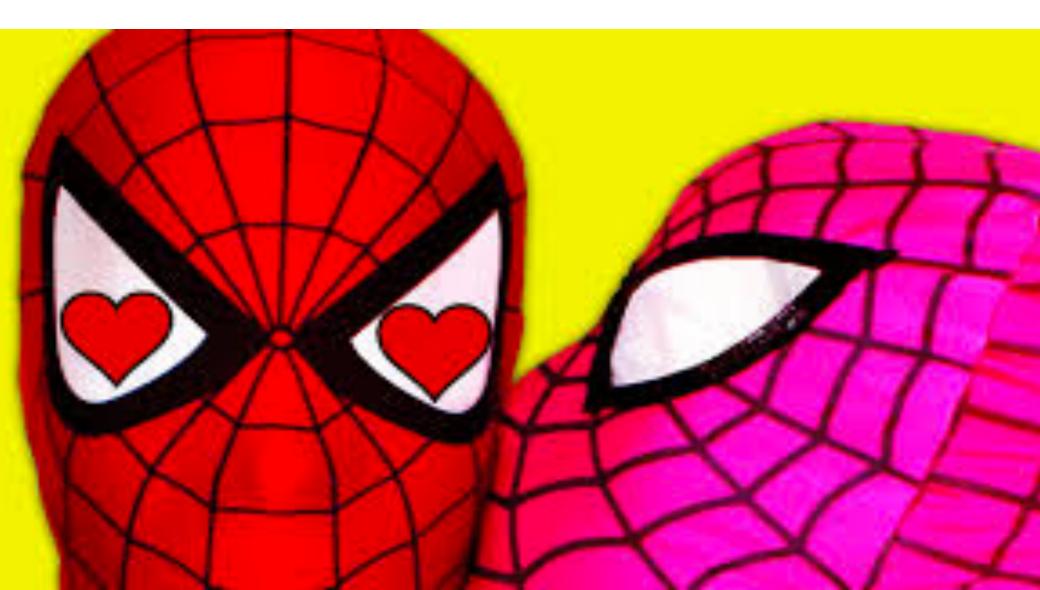


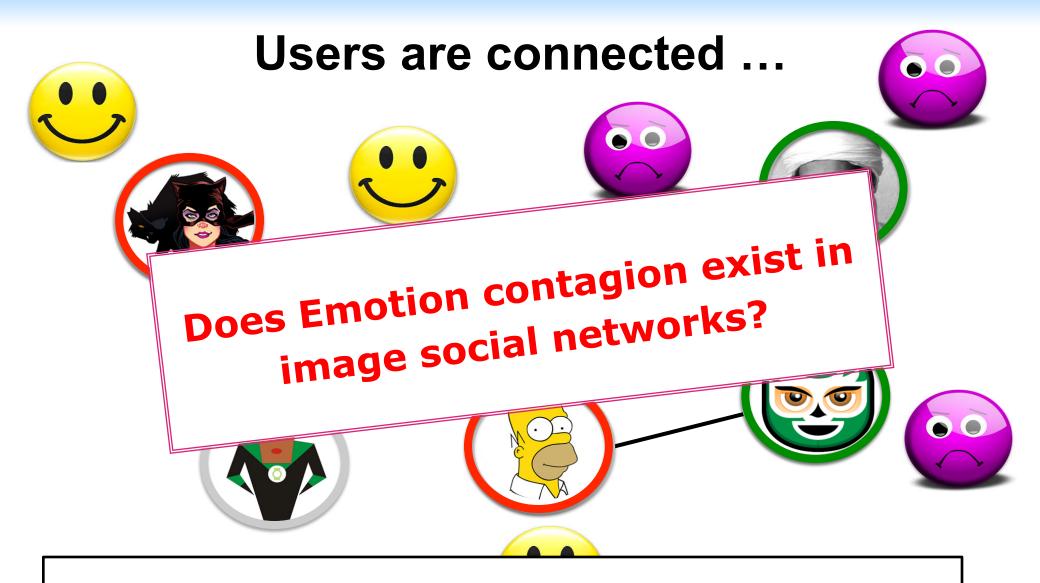
## **Image Interpretations**



- Our model demonstrates how visual features distribute over different emotions. (e.g., images representing Happiness have high saturation)
- Positive emotions attract more response (+4.4 times) and more easily to influence others compared with negative emotions.

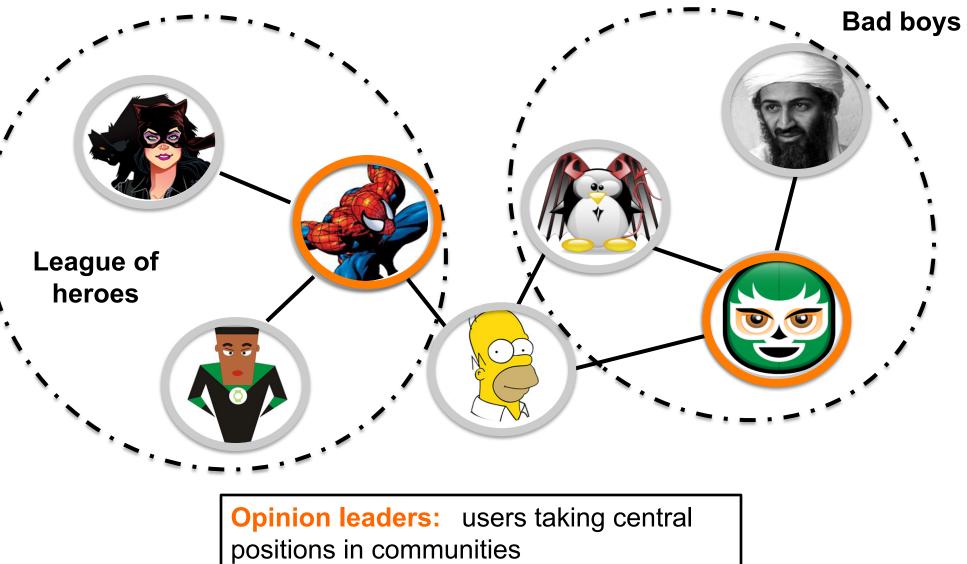
# What will Happen after Spiderman Posts this Photo?



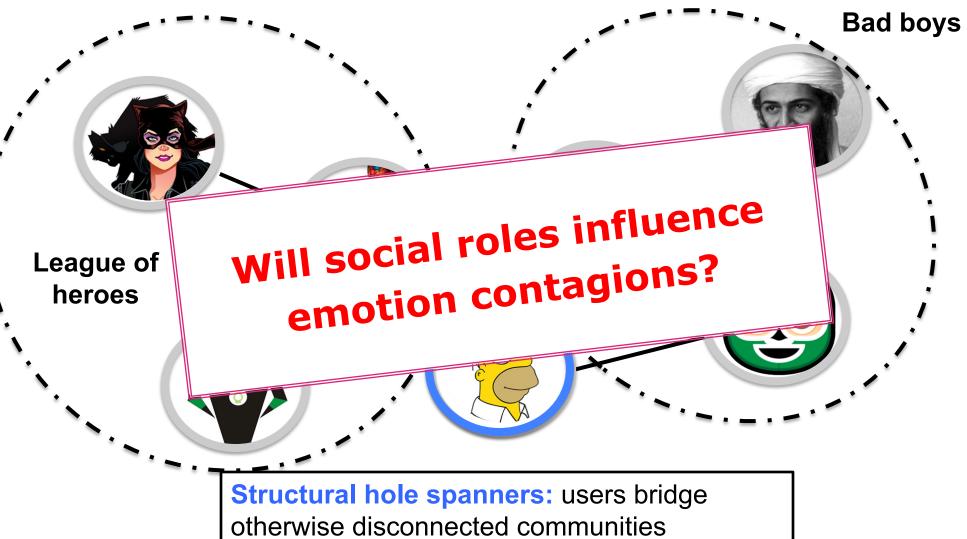


Emotion Contagion: The cascade of users' emotional statuses influence each other

### **Social Roles of Users**



### **Social Roles of Users**



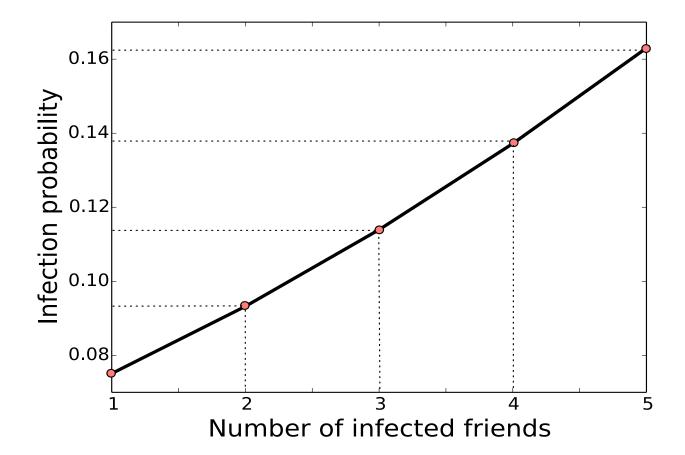
### **Three Qs to Answer**

- Q1: Does emotion contagion exist in image social networks?
- **Q2:** Will social roles influence emotion contagion?
- Q3: How to better predict the emotional status of users in social networks by considering emotion contagion?

Yang Yang, Jia Jia, Boya Wu, and Jie Tang. Social Role-Aware Emotion Contagion in Image Social Networks. AAAI, 2016.

### **Q1: Existence**

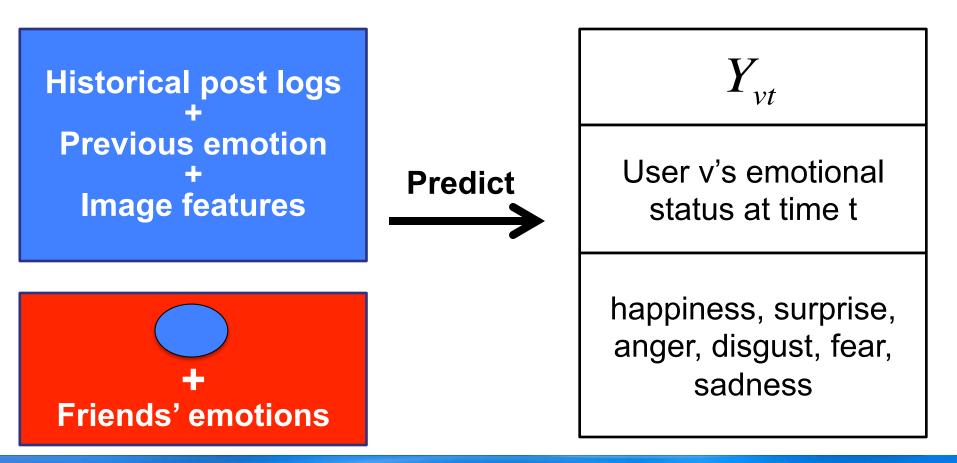
**Q1.1:** When your friends are happy, will you be happy?



Yang Yang, Jia Jia, Boya Wu, and Jie Tang. Social Role-Aware Emotion Contagion in Image Social Networks. AAAI, 2016.

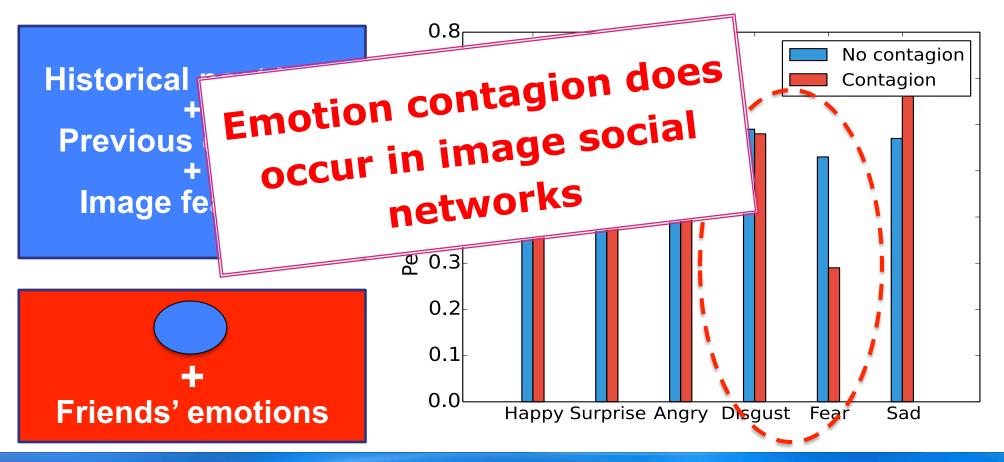
### **Q1: Existence**

**Q1.2:** When predicting a user's emotional status, will her friends help?



### **Q1: Existence**

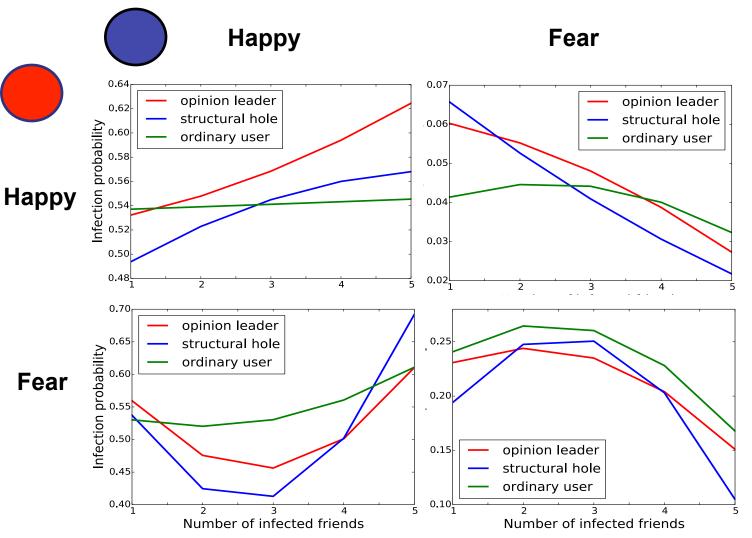
**Q1.2:** When predicting a user's emotional status, will her friends help?



- Opinion leaders: 20% of users with largest PageRank scores;
- **Structural hole spanners:** 20% of users with lowest network constraint scores;
- Others are remaining as ordinary users.



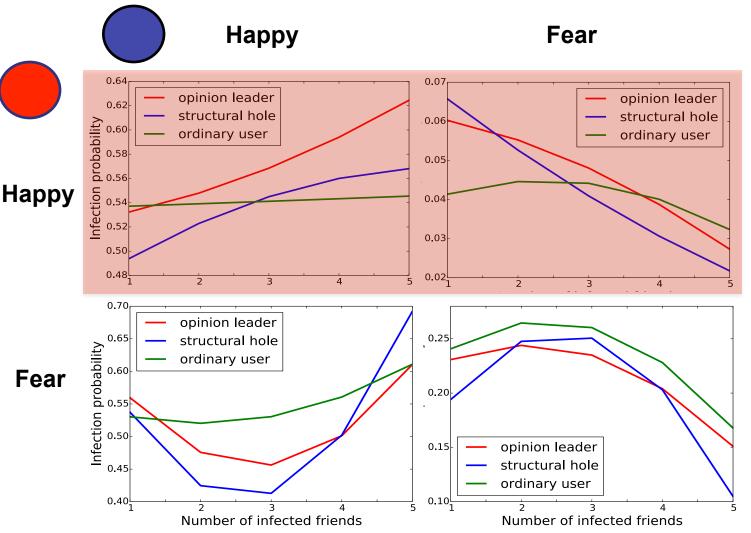




**X:** number of friends with different social roles.

Y: probability being a certain emotion.



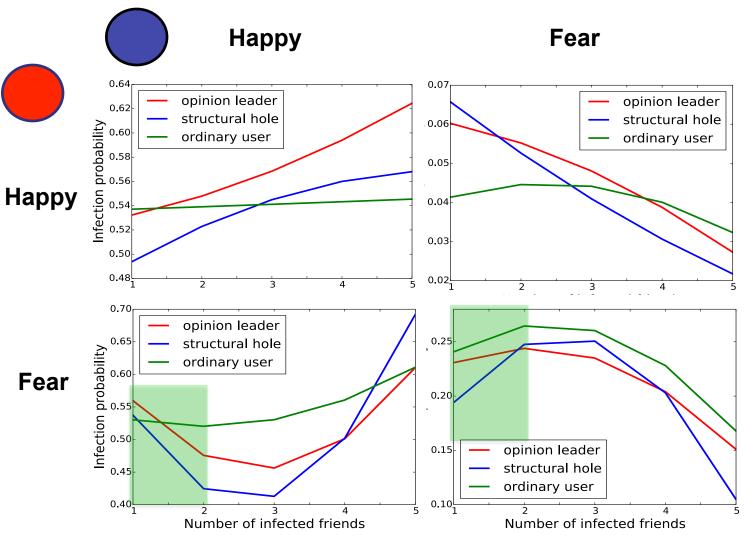


**X:** number of friends with different social roles.

**Y:** probability being a certain emotion.

### positive emotion delights friends

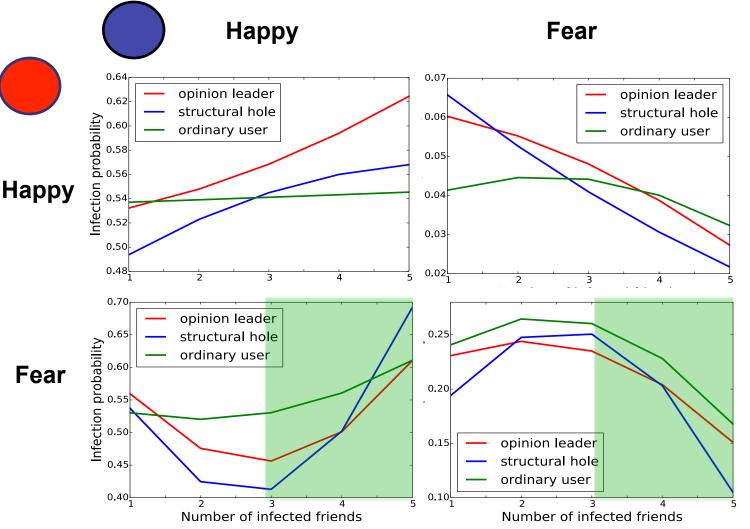




**X:** number of friends with different social roles.

Y: probability being a certain emotion.



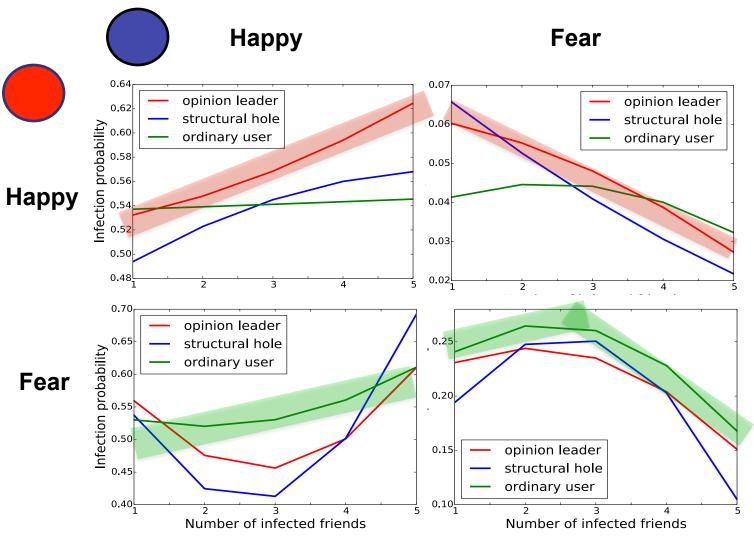


**X:** number of friends with different social roles.

Y: probability being a certain emotion.

"Emotional comfort" phenomena





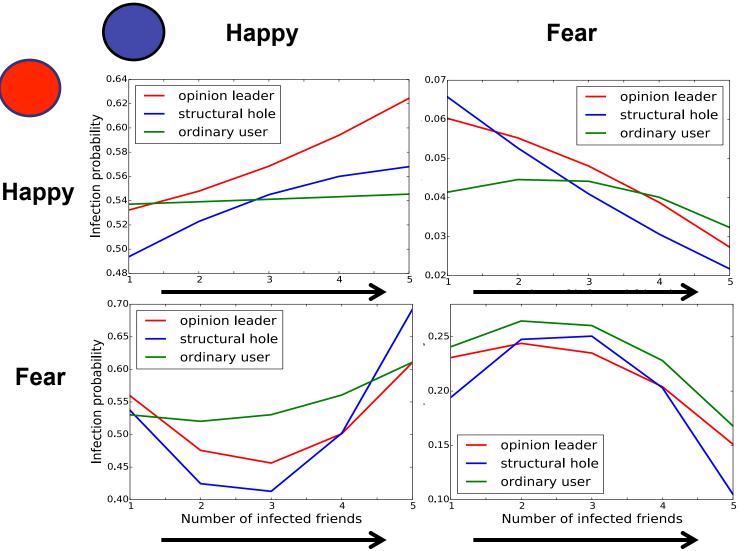
**X:** number of friends with different social roles.

Y: probability being a certain emotion.

Opinion leaders are more influential on positive emotions

Ordinary users are more influential on negative emotions



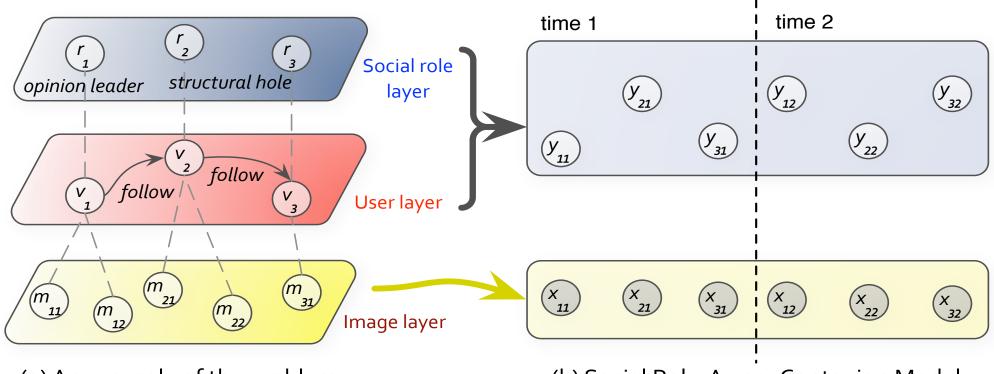


**X:** number of friends with different social roles.

Y: probability being a certain emotion.

Influence of opinion leaders and structural holes change faster than ordinary users.

### Q3: Model



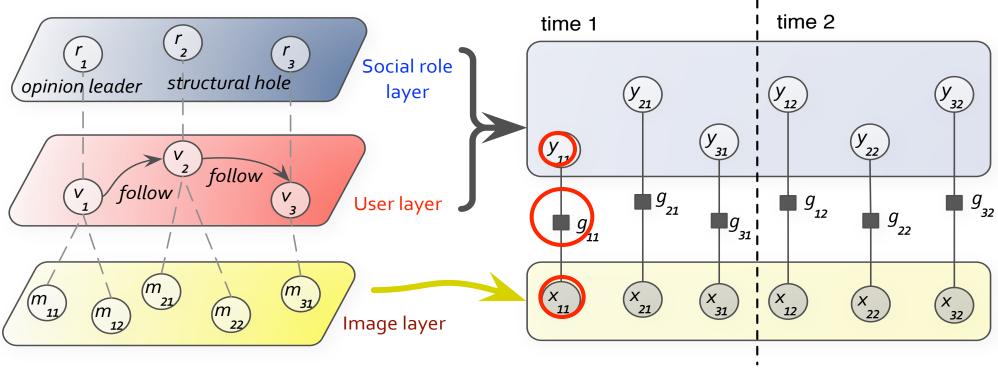
(a) An example of the problem

(b) Social Role-Aware Contagion Model

P(Y|G): Conditional probability of users' emotional status given input data

## Q3: Model

P(Y|G)=πg(.) ...



(a) An example of the problem

(b) Social Role-Aware Contagion Model

 $g(x_{vt}, y_{vt})$ : Correlation between v's emotion and the image she posts at t.

$$g(x_{vt}, y_{vt}) = \frac{1}{Z_1} \exp\{\alpha_{y_{vt}} \cdot x_{vt}\}$$

#### Q3: Model $P(Y|G)=\pi{g(.)h(.)}$ ... time 2 time 1 r 2 r 3 $g_{\mathbf{j}}$ Social role structural hole opinion leader (Y 32) layer y 21 у 12 l 23 (Y 31) l 12 (y<sub>22</sub>) l 12 y <u>11</u> l 23 follow follow V 3 $g_{_{21}}$ User layer $g_{_{_{12}}}$ д<sub>32</sub> д<sub>22</sub> $g_{_{11}}$ (m 21/ (m 31) (X 21) (X 31) (m\_\_\_\_\_\_\_\_\_\_\_ (X 11 (X 12) (X 32) X 22 (m 22) (m\_\_\_\_\_\_\_\_) Image layer

(a) An example of the problem

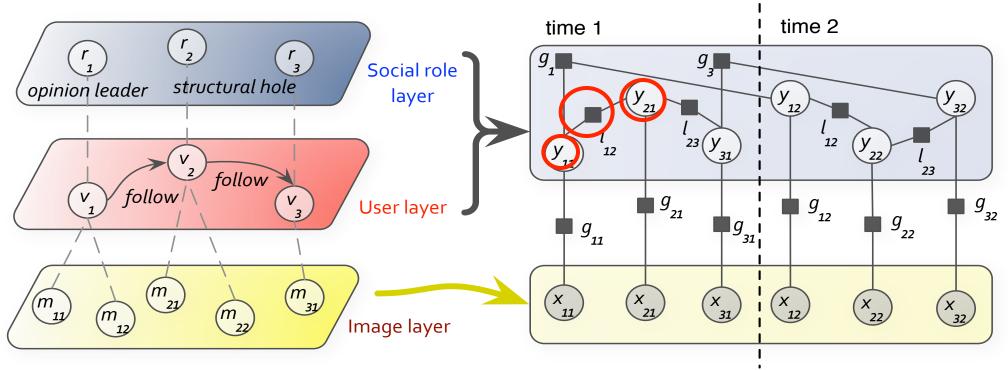
(b) Social Role-Aware Contagion Model

 $h(y_{ut-t'}, y_{vt})$ : Correlation between v's emotion at time t and t-t'.

$$h(y_{vt-\Delta t}, y_{vt}) = \frac{1}{Z_2} \exp\{\beta_{\Delta t} \cdot I(y_{vt-\Delta t}, y_{vt})\}$$

### Q3: Model

#### $P(Y|G)=\pi\{g(.)h(.)I(.)\}$

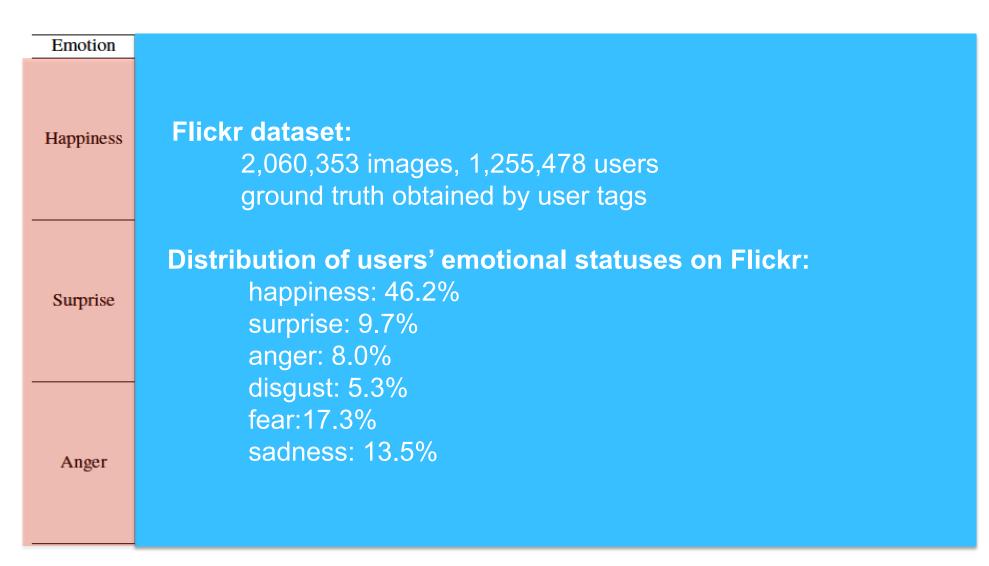


(a) An example of the problem

(b) Social Role-Aware Contagion Model

I(y<sub>ut-1</sub>, y<sub>vt</sub>): How v's emotion at t is influenced by her friend u's emotion at t-1.

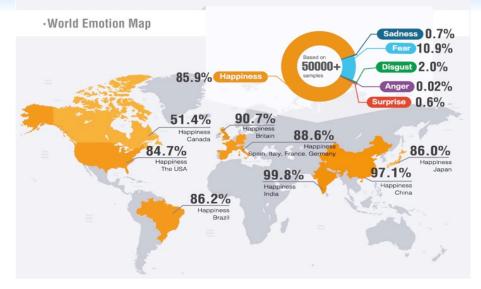
$$l(y_{ut-1}, y_{vt}) = \frac{1}{Z_3} \exp\{\gamma_{r_u r_v} \cdot I(y_{ut-1}, y_{vt})\}$$
  
Social role sensitive parameter



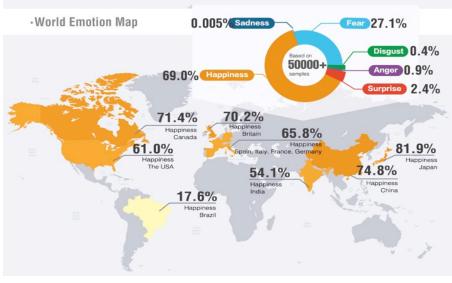
Emotion	Method							
Happiness	SVM							
	LR	Baselines						
	NB							
	BN							
	RBF							
	CRF	Methods do not consider emotion contagion:						
	Role-aware	SVM, Logistic Regression (LR),						
	SVM							
	LR	Naïve Bayes (NB), Bayesian Network (BN),						
	NB	Gaussian Radial Basis Function Neural Network (RBF).						
Surprise	BN							
	RBF	Motheda impera accial rale information: CDC						
	CRF	Methods ignore social role information: CRF						
	Role-aware							
	SVM	Our model: Role-aware						
Anger	LR							
	NB							
	BN							
	RBF							
	CRF							
	Role-aware							

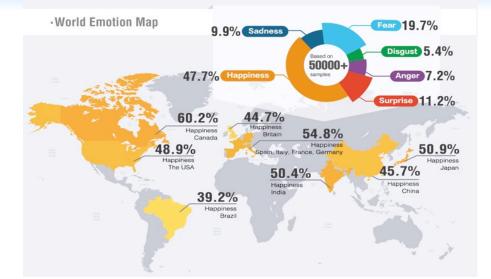
Emotion	Method	Precision	Recall	F1-score	Emotion	Method	Precision	Recall	F1-score
Happiness	SVM								
	LR								
	NB								
	BN								
	RBF								
	CRF								
	Role-aware								
	SVM	Evalua	ation	Metrics	<b>3</b> :				
	LR								
	NB								
Surprise	BN	Pre	cision						
	RBF	Red	call						
	CRF	F1	Measu	re					
	Role-aware		mododi	Ŭ					
Anger	SVM								
	LR	-							
	NB	ļ							
	BN	ļ							
	RBF								
	CRF								
	Role-aware								

Emotion	Method	Precision	Recall	F1-score	Emotion	Method	Precision	Recall	F1-score
Happiness	SVM	0.5490	0.4682	0.5054	Disgust	SVM	0.5721	0.6223	0.5962
	LR	0.5726	0.4234	0.4868		LR	0.5902	0.5847	0.5874
	NB	0.5604	0.4679	0.5100		NB	0.5657	0.7244	0.6353
	BN	0.5605	0.5129	0.5357		BN	0.5666	0.6811	0.6186
	RBF	0.5744	0.2676	0.3651		RBF	0.5246	0.4346	0.4754
	CRF	0.5590	0.5938	0.5759		CRF	0.8304	0.5889	0.6891
	Role-aware	0.5285	0.9327	0.6747		Role-aware	0.9758	0.9947	0.9852
Surprise	SVM	0.5103	0.4821	0.4958	Fear	SVM	0.5253	0.5521	0.5384
	LR	0.5231	0.4108	0.4602		LR	0.5523	0.4703	0.5080
	NB	0.5124	0.5324	0.5222		NB	0.5350	0.5295	0.5322
	BN	0.5241	0.4712	0.4963		BN	0.5446	0.5189	0.5315
	RBF	0.4990	0.1756	0.2597		RBF	0.5227	0.2859	0.3696
	CRF	0.5810	0.8014	0.6736		CRF	0.5074	0.2123	0.2993
	Role-aware	0.8992	0.9181	0.9086		Role-aware	0.8123	0.9996	0.8963
Anger	SVM	0.5186	0.6371	0.5718	Sadness	SVM	0.5733	0.5740	0.5723
	LR	0.5275	0.4634	0.4934		LR	0.5664	0.4866	0.5234
	NB	0.5201	0.4959	0.5078		NB	0.5632	0.4991	0.5292
	BN	0.5260	0.5207	0.5233		BN	0.5730	0.5662	0.5695
	RBF	0.5062	0.2441	0.3294		RBF	0.5344	0.4292	0.4761
	CRF	0.6036	0.8015	0.6886		CRF	0.6382	0.8726	0.7372
	Role-aware	0.9346	0.9593	0.9468		Role-aware	0.8741	0.9550	0.9128

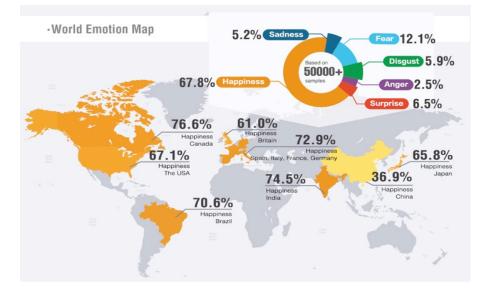


### (a) Ground truth





#### (b) Random users



#### (d) Structural hole spanners

#### (c) Opinion leaders

# Summary

- Learning social influence from multiple aspects
  - Topic-based social influence learning
  - Social role-aware influence learning
- Application: How user emotions diffuse in social networks
- Current work
  - Social influence based representation learning for dynamic networks

## **Related Publications**

- Jie Tang, Jimeng Sun, Chi Wang, and Zi Yang. Social Influence Analysis in Large-scale Networks. In **KDD'09**, pages 807-816, 2009.
- Jie Tang, Jing Zhang, Limin Yao, Juanzi Li, Li Zhang, and Zhong Su. ArnetMiner: Extraction and Mining of Academic Social Networks. In **KDD'08**, pages 990-998, 2008.
- Yang Yang, Jia Jia, Boya Wu, and Jie Tang. Social Role-Aware Emotion Contagion in Image Social Networks. **AAAI'16**.
- Yang Yang, Jie Tang, Cane Wing-Ki Leung, Yizhou Sun, Qicong Chen, Juanzi Li, and Qiang Yang. RAIN: Social Role-Aware information Diffusion. **AAAI'15**.
- Yang Yang, Jia Jia, Shumei Zhang, Boya Wu, Qicong Chen, Juanzi Li, Chunxiao Xing, and Jie Tang. How Do Your Friends on Social Media Disclose Your Emotions? **AAAI'14**.
- Chenhao Tan, Jie Tang, Jimeng Sun, Quan Lin, and Fengjiao Wang. Social action tracking via noise tolerant time-varying factor graphs. In **KDD'10**, pages 807–816, 2010.
- Chenhao Tan, Lillian Lee, Jie Tang, Long Jiang, Ming Zhou, and Ping Li. User-level sentiment analysis incorporating social networks. In **KDD'11**, pages 1397–1405, 2011.
- Jia Jia, Sen Wu, Xiaohui Wang, Peiyun Hu, Lianhong Cai, and Jie Tang. Can We Understand van Gogh's Mood? Learning to Infer Affects from Images in Social Networks. In **ACM MM**, pages 857-860, 2012.
- Lu Liu, Jie Tang, Jiawei Han, Meng Jiang, and Shiqiang Yang. Mining Topic-Level Influence in Heterogeneous Networks. In **CIKM'10**, pages 199-208, 2010.
- Tiancheng Lou, Jie Tang, John Hopcroft, Zhanpeng Fang, Xiaowen Ding. Learning to Predict Reciprocity and Triadic Closure in Social Networks. In **TKDD**.
- Jimeng Sun and Jie Tang. Models and Algorithms for Social Influence Analysis. In **WSDM'13**. (Tutorial)
- Lu Liu, Jie Tang, Jiawei Han, and Shiqiang Yang. Learning Influence from Heterogeneous Social Networks. In **DMKD**, 2012, Volume 25, Issue 3, pages 511-544.
- Jimeng Sun and Jie Tang. A Survey of Models and Algorithms for Social Influence Analysis. Social Network Data Analytics, Aggarwal, C. C. (Ed.), Kluwer Academic Publishers, pages 177–214, 2011.
- J. Tang, S. Wu, and J. Sun. Confluence: Conformity Influence in Large Social Networks. In **KDD'13**.
- Jimeng Sun and Jie Tang. Models and Algorithms for Social Influence Analysis. In WSDM'13. (Tutorial)
- Chi Wang, Jie Tang, Jimeng Sun, and Jiawei Han. Dynamic Social Influence Analysis through Time-dependent Factor Graphs. In **ASONAM'11**, pages 239-246, 2011.
- Boya Wu, Jia Jia, Yang Yang, Peijun Zhao, and Jie Tang. Understanding the Emotions Behind Social Images: Inferring with User Demographics. ICME'15.

# References

- S. Milgram. The Small World Problem. **Psychology Today**, 1967, Vol. 2, 60–67
- J.H. Fowler and N.A. Christakis. The Dynamic Spread of Happiness in a Large Social Network: Longitudinal Analysis Over 20 Years in the Framingham Heart Study. **British Medical Journal** 2008; 337: a2338
- R. Dunbar. Neocortex size as a constraint on group size in primates. **Human Evolution**, 1992, 20: 469–493.
- R. M. Bond, C. J. Fariss, J. J. Jones, A. D. I. Kramer, C. Marlow, J. E. Settle and J. H. Fowler. A 61-millionperson experiment in social influence and political mobilization. **Nature**, 489:295-298, 2012.
- <u>http://klout.com</u>
- Why I Deleted My Klout Profile, by Pam Moore, at **Social Media Today**, originally published November 19, 2011; retrieved November 26 2011
- S. Aral and D Walker. Identifying Influential and Susceptible Members of Social Networks. **Science**, 337:337-341, 2012.
- J. Ugandera, L. Backstromb, C. Marlowb, and J. Kleinberg. Structural diversity in social contagion. **PNAS**, 109 (20):7591-7592, 2012.
- S. Aral, L. Muchnik, and A. Sundararajan. Distinguishing influence-based contagion from homophily-driven diffusion in dynamic networks. **PNAS**, 106 (51):21544-21549, 2009.
- J. Scripps, P.-N. Tan, and A.-H. Esfahanian. Measuring the effects of preprocessing decisions and network forces in dynamic network analysis. In **KDD'09**, pages 747–756, 2009.
- Rubin, D. B. 1974. Estimating causal effects of treatments in randomized and nonrandomized studies. **Journal of Educational Psychology** 66, 5, 688–701.
- http://en.wikipedia.org/wiki/Randomized\_experiment

# References(cont.)

- A. Anagnostopoulos, R. Kumar, M. Mahdian. Influence and correlation in social networks. In **KDD'08**, pages 7-15, 2008.
- L. Page, S. Brin, R. Motwani, and T. Winograd. The pagerank citation ranking: Bringing order to the web. Technical Report SIDL-WP-1999-0120, Stanford University, 1999.
- G. Jeh and J. Widom. Scaling personalized web search. In WWW '03, pages 271-279, 2003.
- G. Jeh and J. Widom, SimRank: a measure of structural-context similarity. In **KDD'02**, pages 538-543, 2002.
- A. Goyal, F. Bonchi, and L. V. Lakshmanan. Learning influence probabilities in social networks. In WSDM'10, pages 207–217, 2010.
- P. Domingos and M. Richardson. Mining the network value of customers. In **KDD'01**, pages 57–66, 2001.
- D. Kempe, J. Kleinberg, and E. Tardos. Maximizing the spread of influence through a social network. In **KDD'03**, pages 137–146, 2003.
- J. Leskovec, A. Krause, C. Guestrin, C. Faloutsos, J. VanBriesen, and N. Glance. Cost-effective outbreak detection in networks. In **KDD'07**, pages 420–429, 2007.
- W. Chen, Y. Wang, and S. Yang. Efficient influence maximization in social networks. In **KDD'09**, pages 199-207, 2009.
- E. Bakshy, D. Eckles, R. Yan, and I. Rosenn. Social influence in social advertising: evidence from field experiments. In **EC'12**, pages 146-161, 2012.
- A. Goyal, F. Bonchi, and L. V. Lakshmanan. Discovering leaders from community actions. In **CIKM'08**, pages 499–508, 2008.
- N. Agarwal, H. Liu, L. Tang, and P. S. Yu. Identifying the influential bloggers in a community. In **WSDM'08**, pages 207–217, 2008.

# References(cont.)

- E. Bakshy, B. Karrer, and L. A. Adamic. Social influence and the diffusion of user-created content. In **EC '09**, pages 325–334, New York, NY, USA, 2009. ACM.
- P. Bonacich. Power and centrality: a family of measures. **American Journal of Sociology**, 92:1170–1182, 1987.
- R. B. Cialdini and N. J. Goldstein. Social influence: compliance and conformity. Annu Rev Psychol, 55:591– 621, 2004.
- D. Crandall, D. Cosley, D. Huttenlocher, J. Kleinberg, and S. Suri. Feedback effects between similarity and social influence in online communities. In **KDD'08**, pages 160–168, 2008.
- P. W. Eastwick and W. L. Gardner. Is it a game? evidence for social influence in the virtual world. **Social Influence**, 4(1):18–32, 2009.
- S. M. Elias and A. R. Pratkanis. Teaching social influence: Demonstrations and exercises from the discipline of social psychology. **Social Influence**, 1(2):147–162, 2006.
- T. L. Fond and J. Neville. Randomization tests for distinguishing social influence and homophily effects. In **WWW'10**, 2010.
- M. Gomez-Rodriguez, J. Leskovec, and A. Krause. Inferring Networks of Diffusion and Influence. In **KDD'10**, pages 1019–1028, 2010.
- M. E. J. Newman. A measure of betweenness centrality based on random walks. **Social Networks**, 2005.
- D. J. Watts and S. H. Strogatz. Collective dynamics of 'small-world' networks. **Nature**, pages 440–442, Jun 1998.
- J. Sun, H. Qu, D. Chakrabarti, and C. Faloutsos. Neighborhood formation and anomaly detection in bipartite graphs. In **ICDM'05**, pages 418–425, 2005.



### **Thank You!**

Yang's Homepage: <u>http://yangy.org</u> Jie's Homepage: <u>http://keg.cs.tsinghua.edu.cn/jietang/</u>